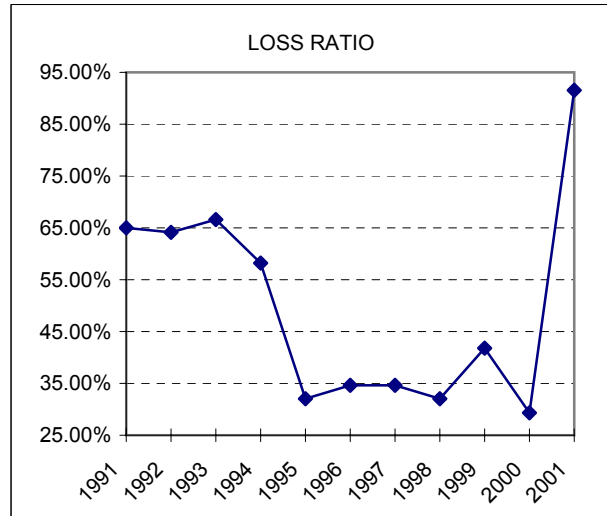
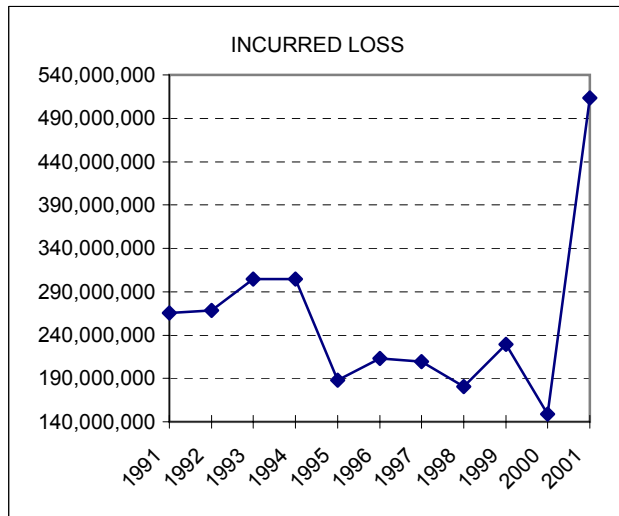
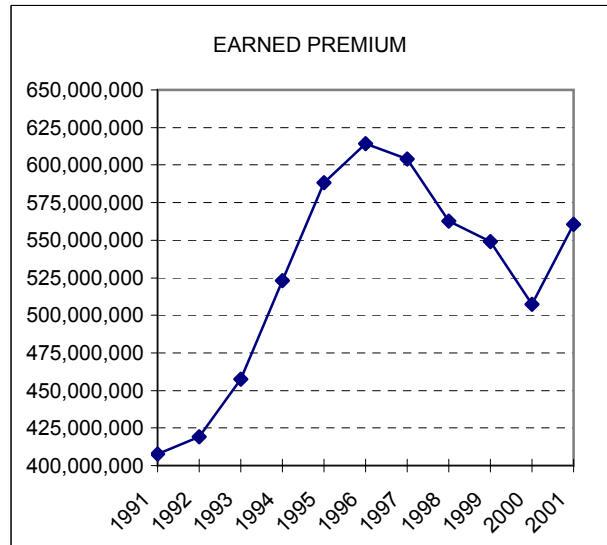
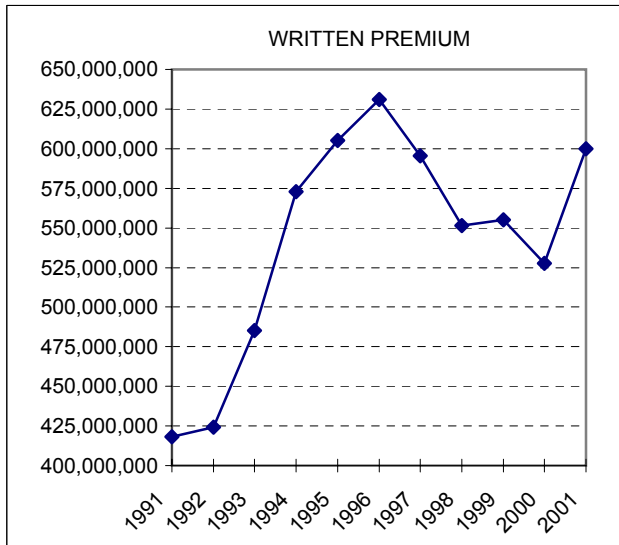


1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: FIRE [1]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	417,976,842		407,877,851	265,120,897	65.00%
1992	424,138,763	1.47%	419,288,706	268,668,590	64.08%
1993	485,283,617	14.42%	457,284,810	304,497,608	66.59%
1994	573,016,142	18.08%	523,290,231	304,693,941	58.23%
1995	604,978,996	5.58%	588,137,238	188,130,075	31.99%
1996	631,102,736	4.32%	614,402,304	212,751,727	34.63%
1997	595,676,281	-5.61%	604,120,230	209,316,624	34.65%
1998	551,652,317	-7.39%	562,840,242	180,631,085	32.09%
1999	554,991,561	0.61%	549,105,020	229,270,829	41.75%
2000	527,434,435	-4.97%	507,449,981	148,863,257	29.34%
2001	600,024,242	13.76%	560,383,605	513,104,484	91.56%

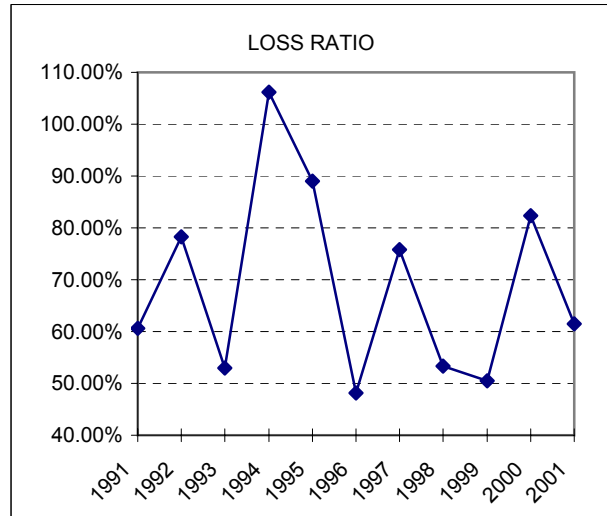
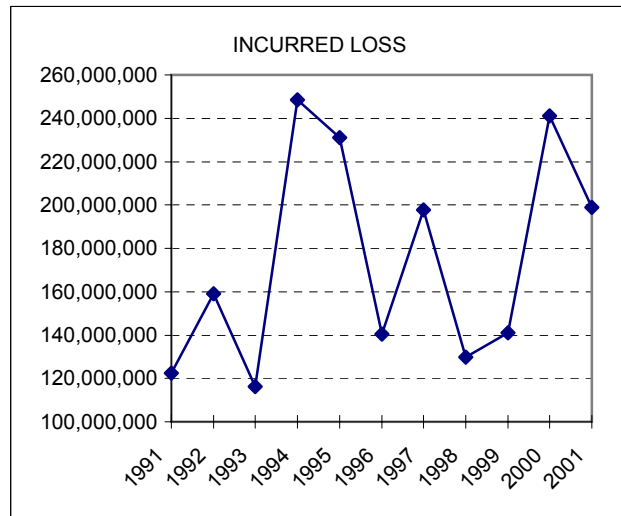
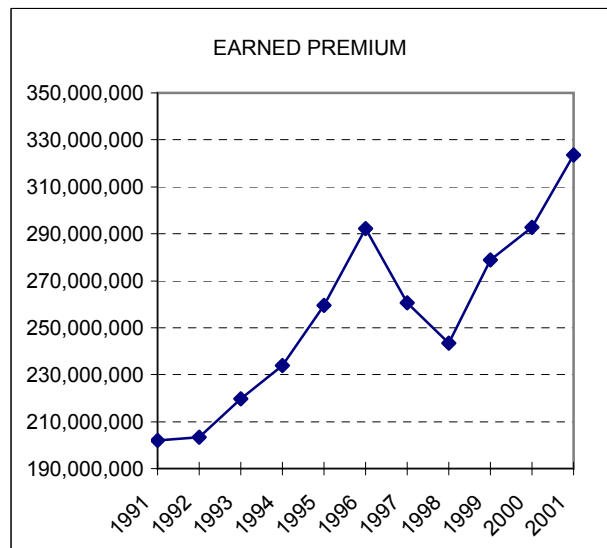
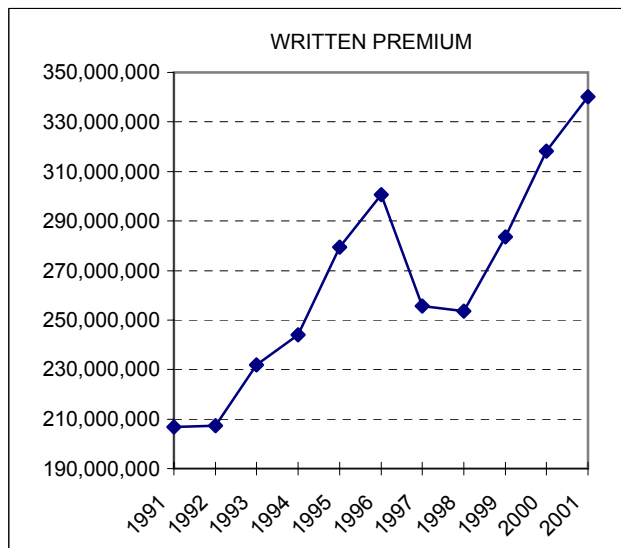


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: ALLIED LINES [2.1]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	206,758,588		201,873,845	122,419,635	60.64%
1992	207,318,929	0.27%	203,389,018	159,131,447	78.24%
1993	231,886,906	11.85%	219,740,177	116,291,439	52.92%
1994	244,062,246	5.25%	233,878,721	248,426,066	106.22%
1995	279,432,307	14.49%	259,510,530	231,066,717	89.04%
1996	300,699,850	7.61%	292,150,480	140,540,683	48.11%
1997	255,724,950	-14.96%	260,649,586	197,606,651	75.81%
1998	253,510,335	-0.87%	243,389,191	129,705,761	53.29%
1999	283,523,155	11.84%	278,976,886	140,895,489	50.50%
2000	318,243,551	12.25%	292,892,875	241,052,885	82.30%
2001	340,067,674	6.86%	323,440,772	198,986,814	61.52%

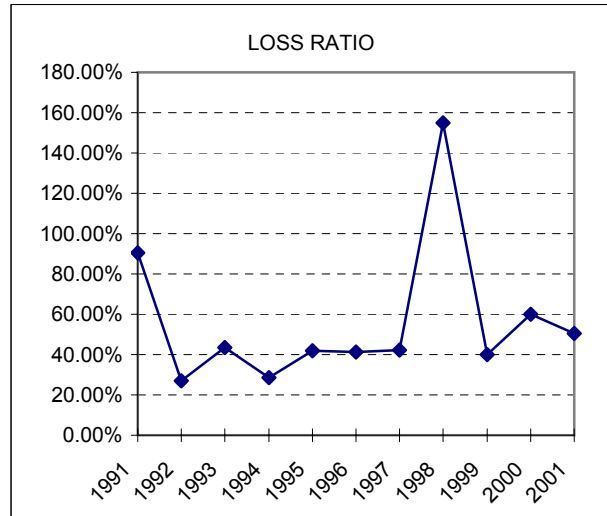
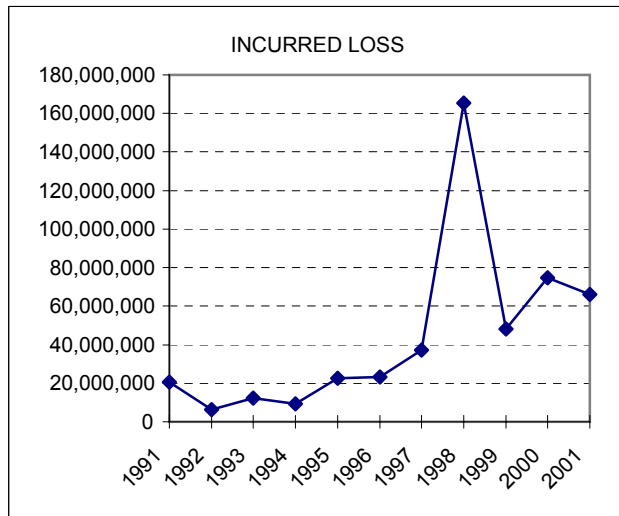
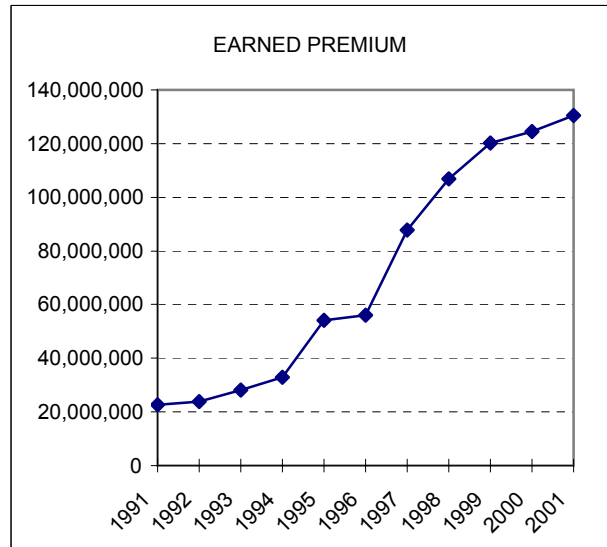
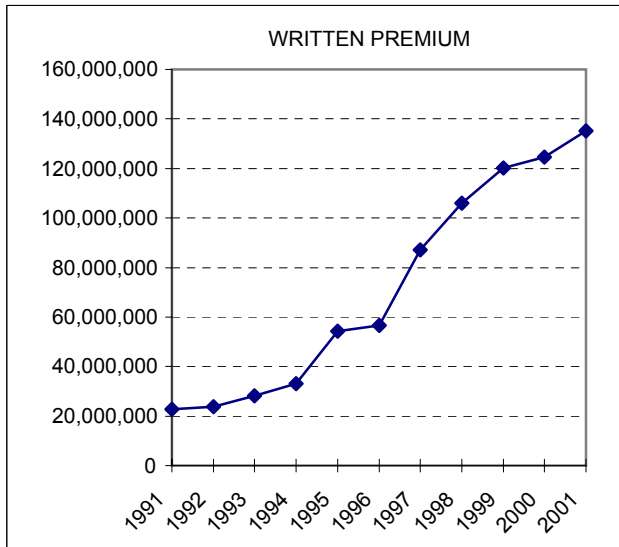


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: MULTIPLE PERIL CROP [2.2]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	22,697,910		22,705,879	20,515,002	90.35%
1992	23,825,566	4.97%	23,783,182	6,414,795	26.97%
1993	28,165,311	18.21%	28,142,063	12,213,284	43.40%
1994	33,009,076	17.20%	33,013,443	9,417,719	28.53%
1995	54,175,906	64.12%	54,056,956	22,587,146	41.78%
1996	56,607,068	4.49%	56,148,031	23,253,251	41.41%
1997	87,063,605	53.80%	87,779,144	37,145,258	42.32%
1998	106,076,544	21.84%	106,816,209	165,312,872	154.76%
1999	120,147,321	13.26%	120,094,137	48,152,102	40.10%
2000	124,552,046	3.67%	124,605,230	74,885,115	60.10%
2001	135,097,974	8.47%	130,366,847	65,925,325	50.57%

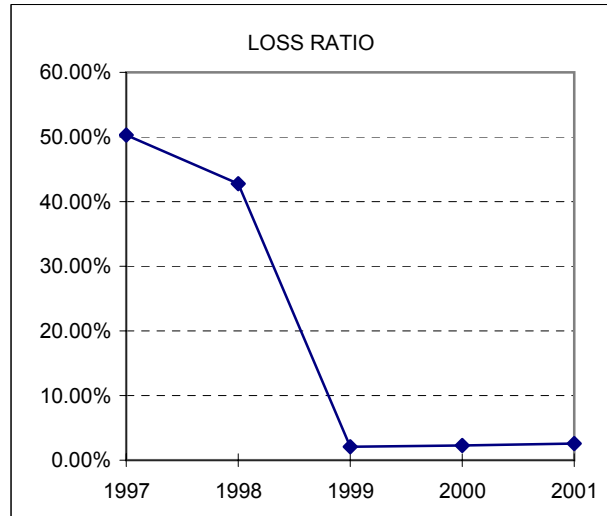
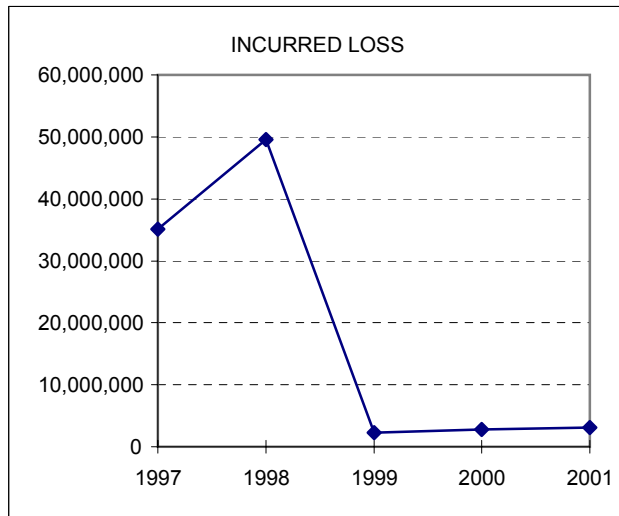
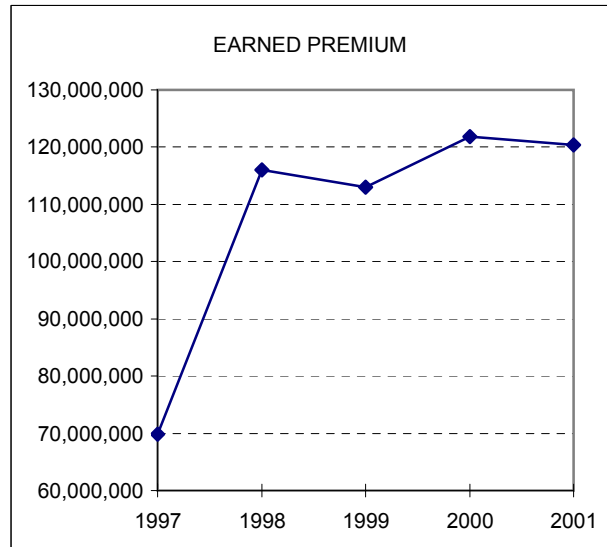
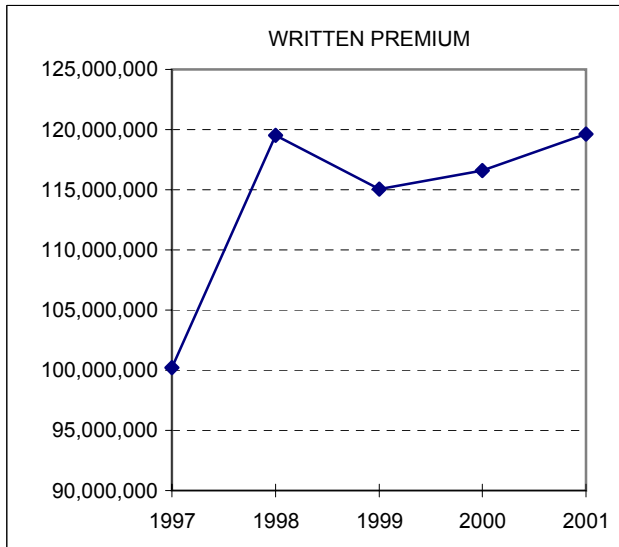


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: FEDERAL FLOOD INSURANCE [2.3]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	N/A		N/A	N/A	N/A
1992	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A
1994	N/A	N/A	N/A	N/A	N/A
1995	N/A	N/A	N/A	N/A	N/A
1996	N/A	N/A	N/A	N/A	N/A
1997	100,229,015	N/A	69,830,179	35,107,075	50.27%
1998	119,539,377	19.27%	115,993,835	49,589,998	42.75%
1999	115,038,190	-3.77%	113,041,340	2,310,618	2.04%
2000	116,576,700	1.34%	121,832,200	2,829,616	2.32%
2001	119,638,395	2.63%	120,413,259	3,094,321	2.57%

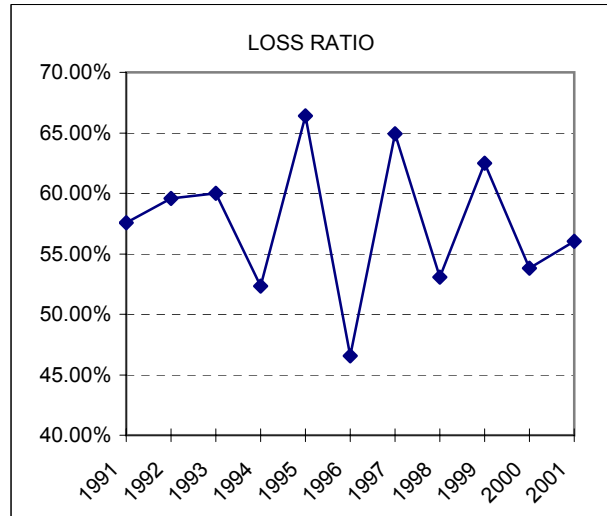
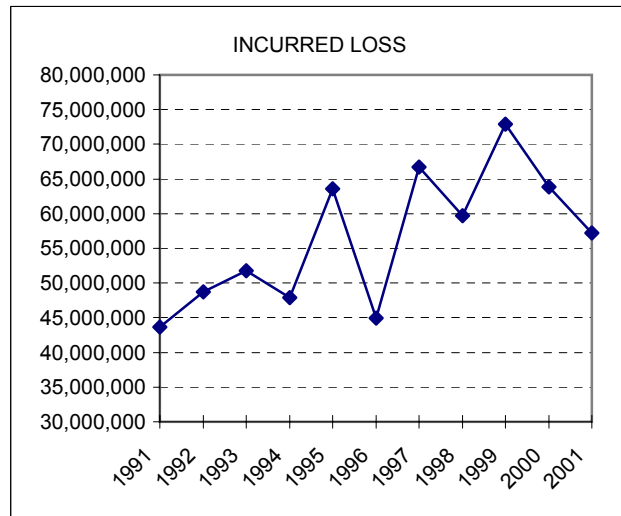
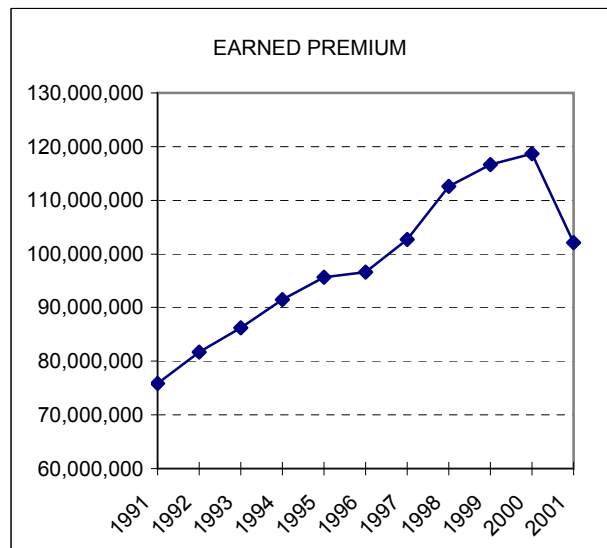
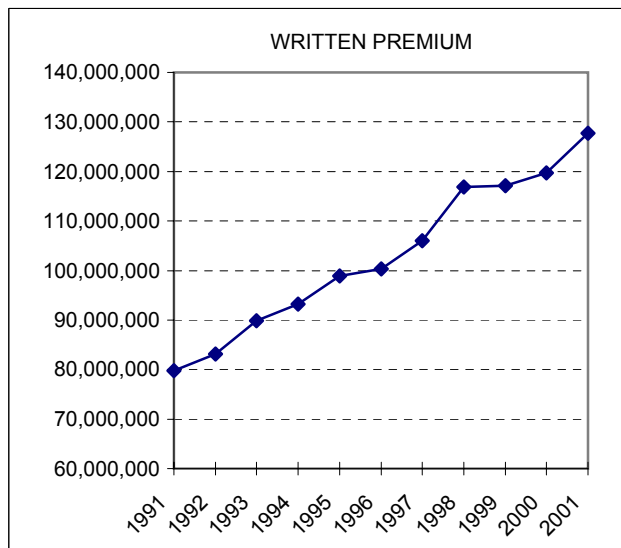


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: FARMOWNERS MULTIPLE PERIL [3]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	79,732,672		75,812,648	43,632,404	57.55%
1992	83,174,327	4.32%	81,757,484	48,689,903	59.55%
1993	89,860,318	8.04%	86,244,111	51,736,880	59.99%
1994	93,197,184	3.71%	91,502,800	47,899,084	52.35%
1995	98,839,057	6.05%	95,678,993	63,555,482	66.43%
1996	100,383,541	1.56%	96,631,836	44,982,219	46.55%
1997	105,966,774	5.56%	102,732,219	66,683,248	64.91%
1998	116,892,992	10.31%	112,540,460	59,747,129	53.09%
1999	117,178,020	0.24%	116,673,256	72,904,385	62.49%
2000	119,759,532	2.20%	118,615,526	63,814,350	53.80%
2001	127,739,163	6.66%	102,088,785	57,186,384	56.02%

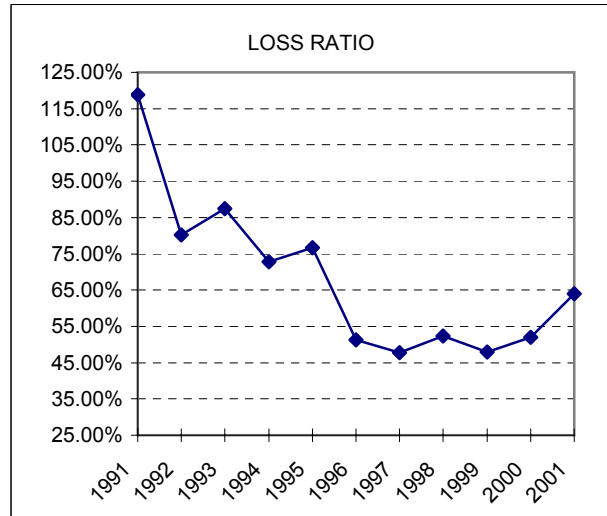
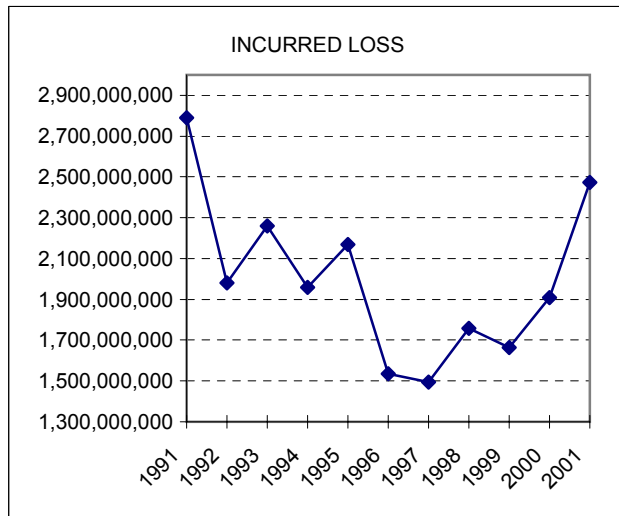
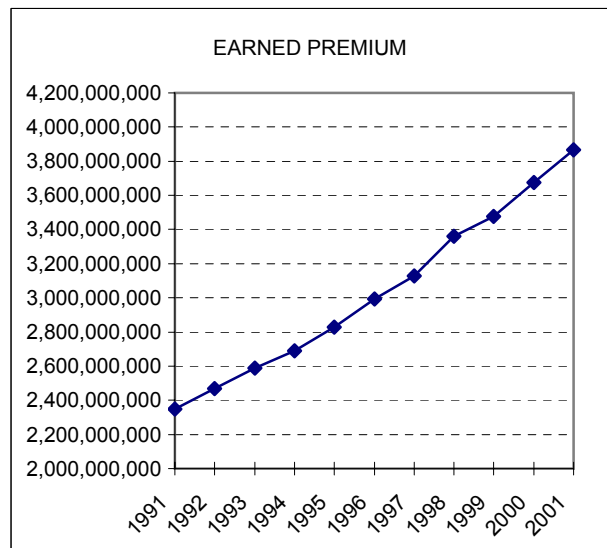
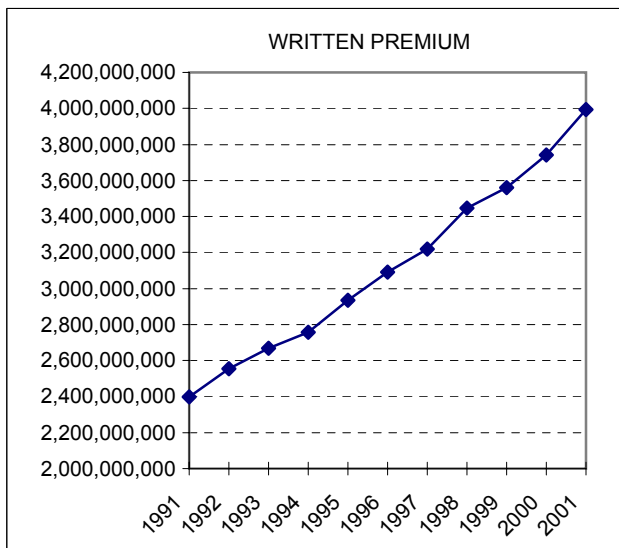


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: HOMEOWNERS MULTIPLE PERIL [4]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	2,398,651,496		2,349,924,901	2,791,008,371	118.77%
1992	2,555,745,940	6.55%	2,468,835,484	1,980,200,380	80.21%
1993	2,669,536,350	4.45%	2,588,229,132	2,260,932,154	87.35%
1994	2,757,073,066	3.28%	2,688,902,970	1,957,548,203	72.80%
1995	2,934,990,317	6.45%	2,828,528,558	2,170,026,959	76.72%
1996	3,090,172,058	5.29%	2,992,922,532	1,536,204,414	51.33%
1997	3,219,673,063	4.19%	3,128,673,253	1,493,329,331	47.73%
1998	3,445,849,365	7.02%	3,358,899,095	1,758,775,892	52.36%
1999	3,560,100,595	3.32%	3,476,827,465	1,663,998,077	47.86%
2000	3,740,477,538	5.07%	3,676,266,079	1,908,291,220	51.91%
2001	3,992,960,925	6.75%	3,866,932,308	2,474,244,352	63.98%

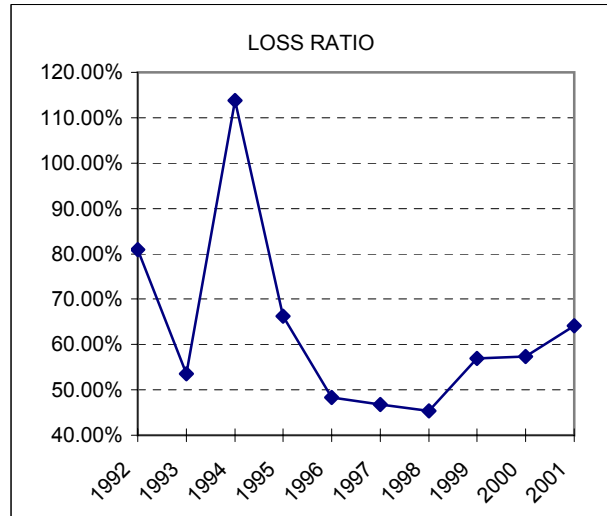
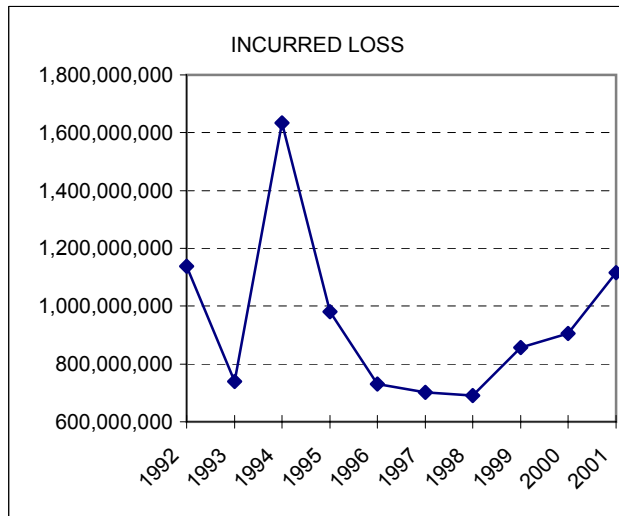
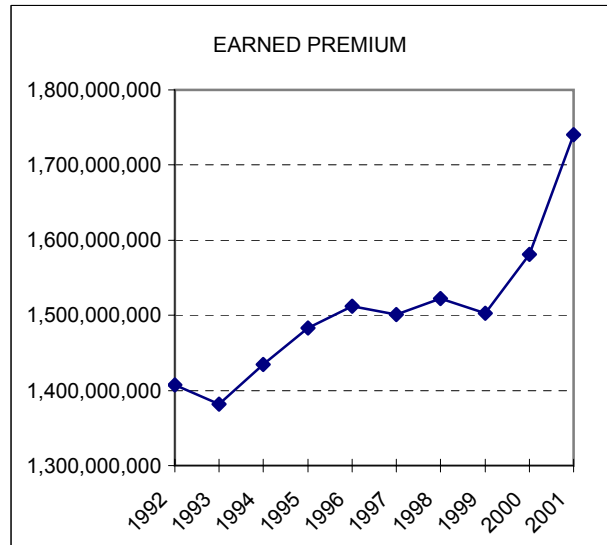
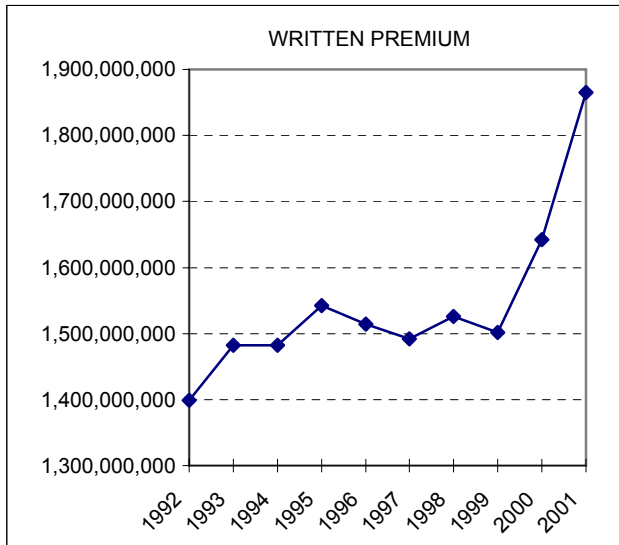


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: CMP: NON-LIABILITY [5.1]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	N/A		N/A	N/A	N/A
1992	1,399,097,093	N/A	1,407,038,547	1,138,898,185	80.94%
1993	1,481,852,301	5.91%	1,381,789,906	739,744,249	53.54%
1994	1,482,359,574	0.03%	1,434,557,028	1,633,266,837	113.85%
1995	1,542,041,115	4.03%	1,483,341,913	981,769,303	66.19%
1996	1,513,950,958	-1.82%	1,512,051,666	731,645,613	48.39%
1997	1,491,709,195	-1.47%	1,501,416,861	702,229,038	46.77%
1998	1,525,990,501	2.30%	1,522,491,355	689,704,986	45.30%
1999	1,501,928,803	-1.58%	1,502,555,441	855,791,253	56.96%
2000	1,642,391,259	9.35%	1,581,084,401	905,739,816	57.29%
2001	1,865,332,299	13.57%	1,740,035,898	1,115,276,405	64.10%

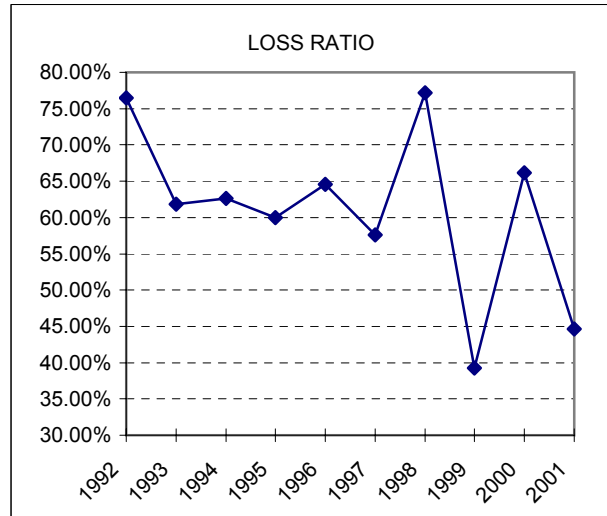
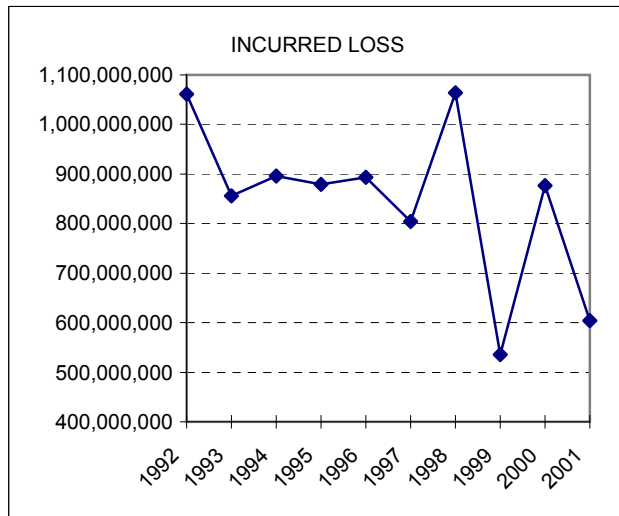
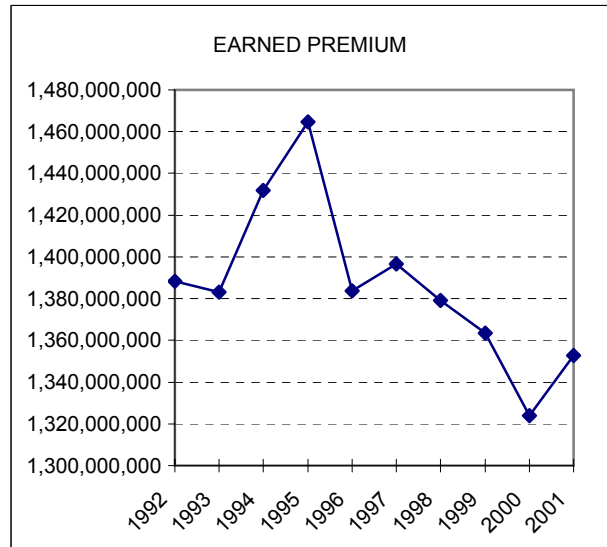
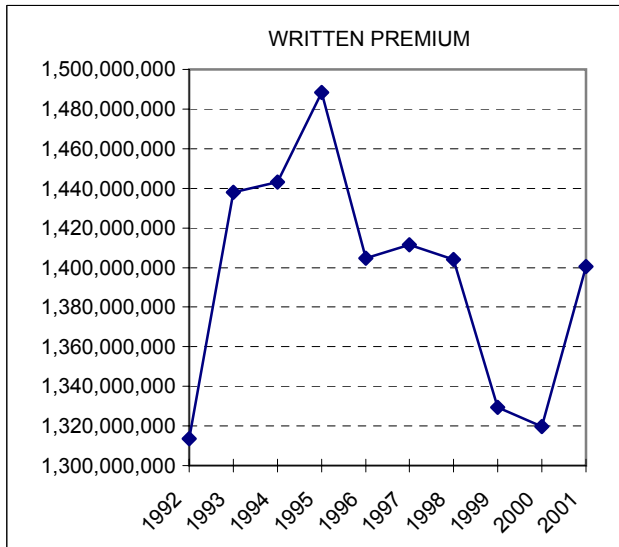


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: CMP: LIABILITY [5.2]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	N/A		N/A	N/A	N/A
1992	1,313,606,574	N/A	1,388,274,854	1,061,653,231	76.47%
1993	1,437,969,751	9.47%	1,383,075,569	855,504,387	61.86%
1994	1,443,221,955	0.37%	1,431,737,884	896,469,381	62.61%
1995	1,488,358,847	3.13%	1,464,619,109	878,972,413	60.01%
1996	1,404,607,591	-5.63%	1,383,848,064	893,306,720	64.55%
1997	1,411,486,248	0.49%	1,396,531,928	804,055,496	57.58%
1998	1,403,985,856	-0.53%	1,379,247,307	1,064,294,272	77.16%
1999	1,329,410,174	-5.31%	1,363,525,179	535,765,699	39.29%
2000	1,319,704,258	-0.73%	1,323,986,601	875,934,466	66.16%
2001	1,400,325,178	6.11%	1,352,685,965	603,923,747	44.65%

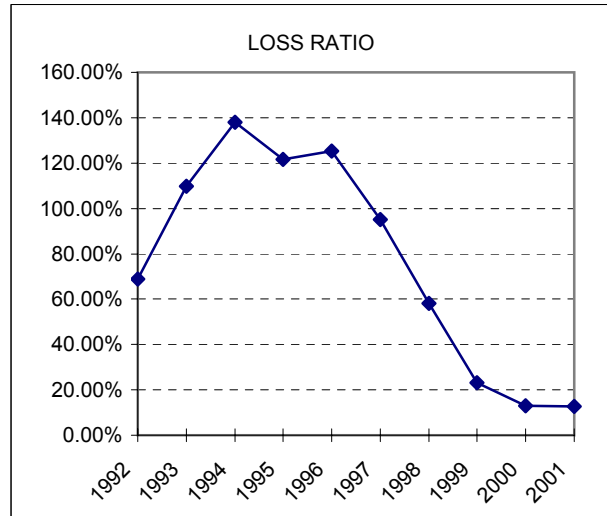
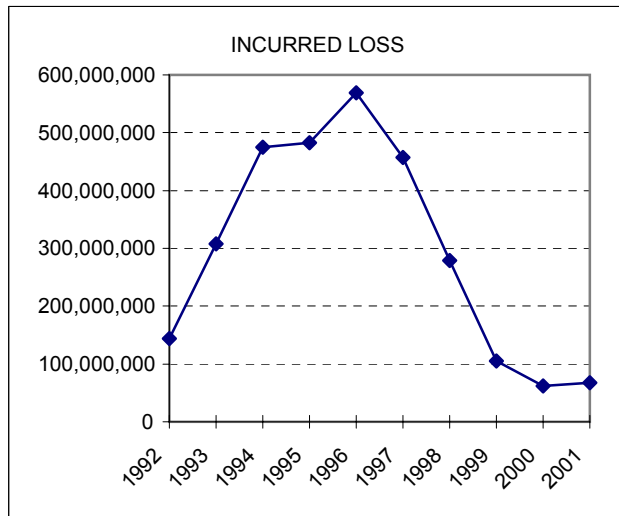
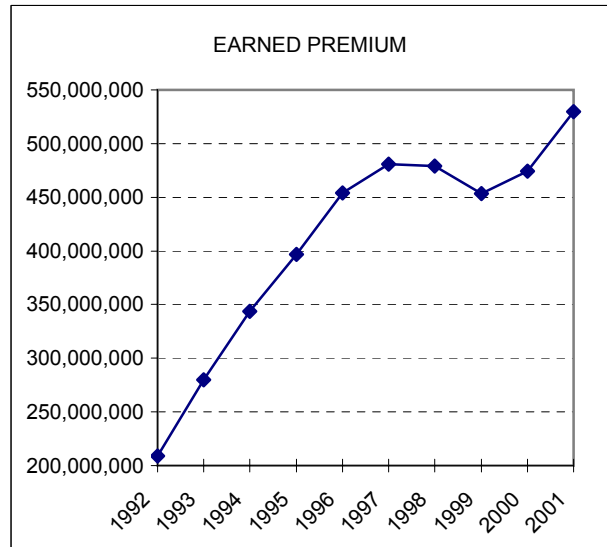
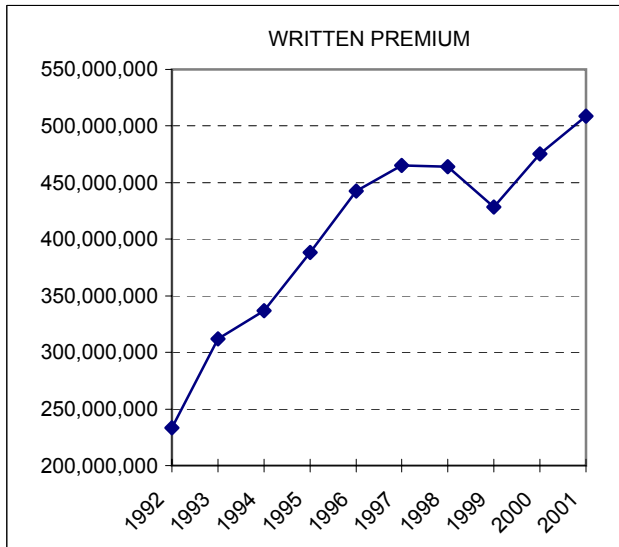


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: MORTGAGE GUARANTY [6]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	N/A		N/A	N/A	N/A
1992	233,252,217	N/A	208,832,395	143,930,249	68.92%
1993	311,846,920	33.70%	280,149,626	307,459,725	109.75%
1994	336,721,239	7.98%	343,761,310	474,564,298	138.05%
1995	388,403,825	15.35%	396,683,081	482,995,148	121.76%
1996	442,630,852	13.96%	454,105,971	568,603,621	125.21%
1997	465,010,864	5.06%	480,931,641	457,665,826	95.16%
1998	464,291,304	-0.15%	479,248,102	278,696,154	58.15%
1999	428,247,914	-7.76%	453,570,199	104,980,109	23.15%
2000	475,241,558	10.97%	474,363,857	62,152,299	13.10%
2001	508,808,025	7.06%	529,721,454	67,824,633	12.80%

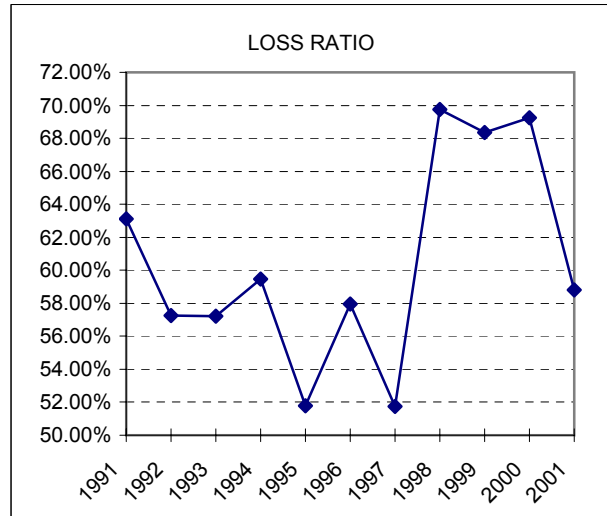
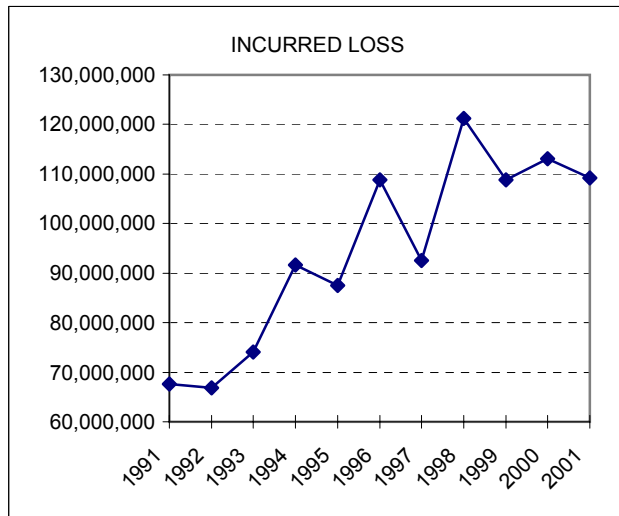
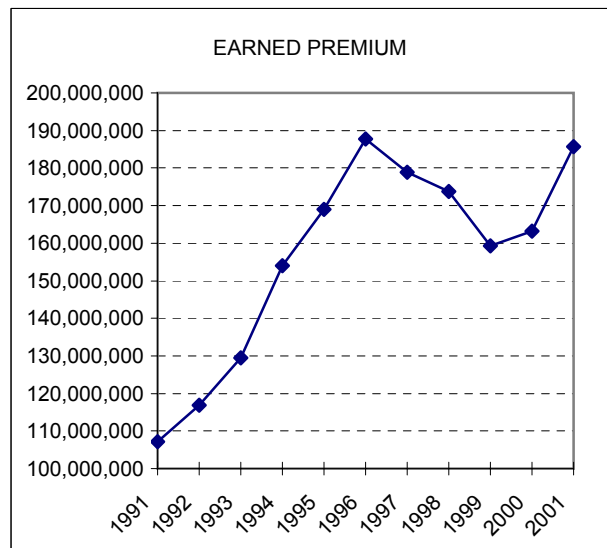
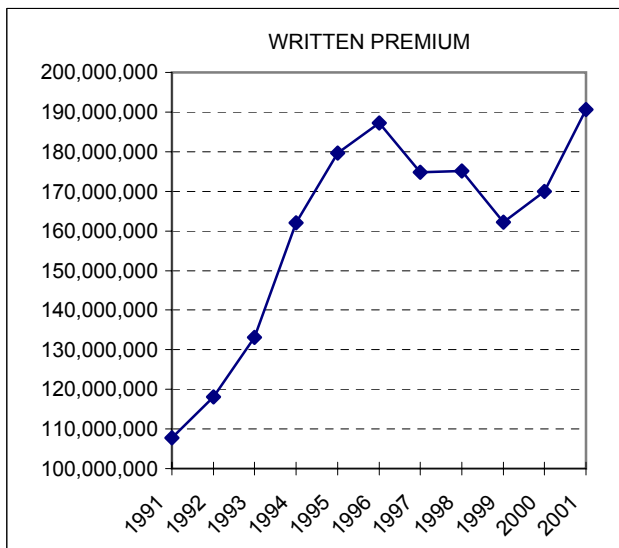


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: OCEAN MARINE [8]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	107,722,953		107,190,994	67,643,790	63.11%
1992	118,089,522	9.62%	116,848,811	66,897,967	57.25%
1993	133,055,429	12.67%	129,500,304	74,079,559	57.20%
1994	162,075,019	21.81%	154,028,532	91,622,703	59.48%
1995	179,628,137	10.83%	168,913,870	87,480,183	51.79%
1996	187,230,090	4.23%	187,790,529	108,817,853	57.95%
1997	174,807,298	-6.64%	178,915,048	92,582,355	51.75%
1998	175,044,722	0.14%	173,797,357	121,190,406	69.73%
1999	162,158,038	-7.36%	159,321,520	108,870,966	68.33%
2000	169,957,549	4.81%	163,240,803	113,058,550	69.26%
2001	190,554,387	12.12%	185,692,823	109,212,125	58.81%

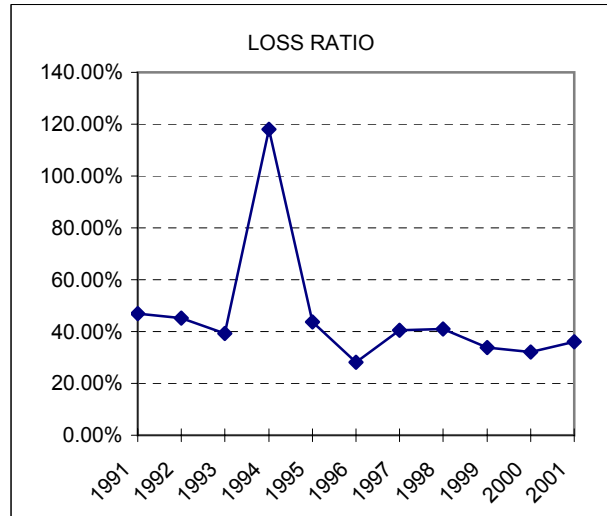
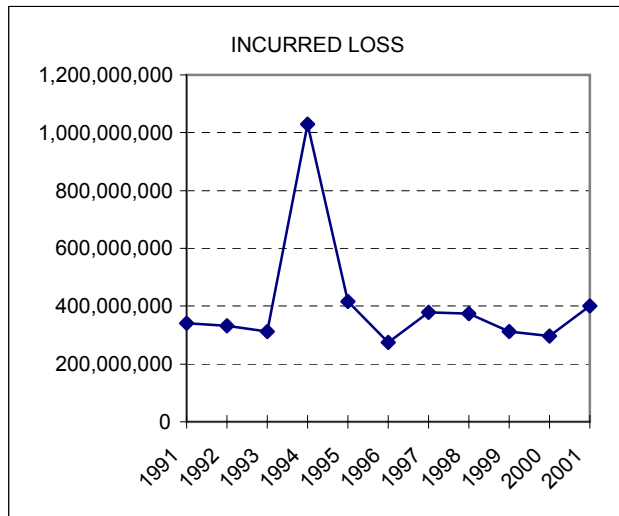
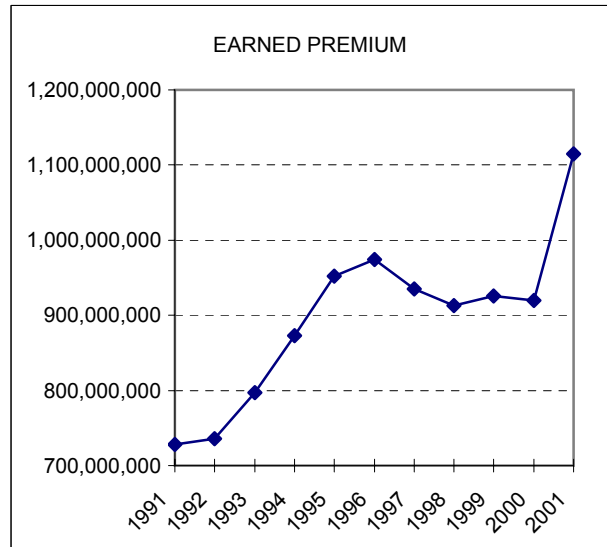
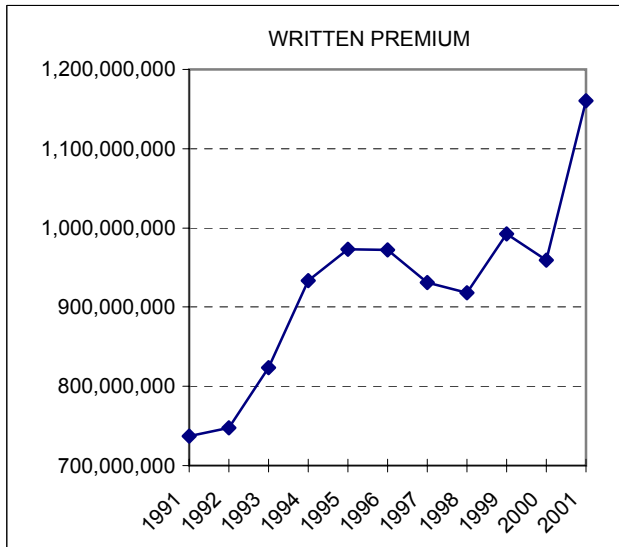


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: INLAND MARINE [9]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	737,528,056		728,222,452	341,109,293	46.84%
1992	747,797,258	1.39%	736,010,644	332,370,676	45.16%
1993	823,191,818	10.08%	797,317,855	313,007,815	39.26%
1994	933,492,565	13.40%	872,944,053	1,030,160,078	118.01%
1995	972,834,100	4.21%	952,245,137	416,158,095	43.70%
1996	971,937,118	-0.09%	974,007,391	275,004,488	28.23%
1997	931,329,300	-4.18%	934,722,202	378,403,007	40.48%
1998	918,155,556	-1.41%	912,889,719	375,055,380	41.08%
1999	992,067,178	8.05%	925,887,468	312,175,631	33.72%
2000	958,935,926	-3.34%	920,062,875	295,771,307	32.15%
2001	1,160,180,496	20.99%	1,114,463,502	400,492,510	35.94%

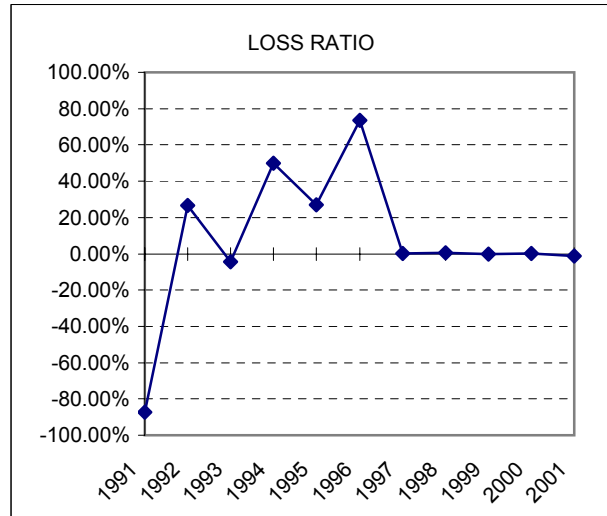
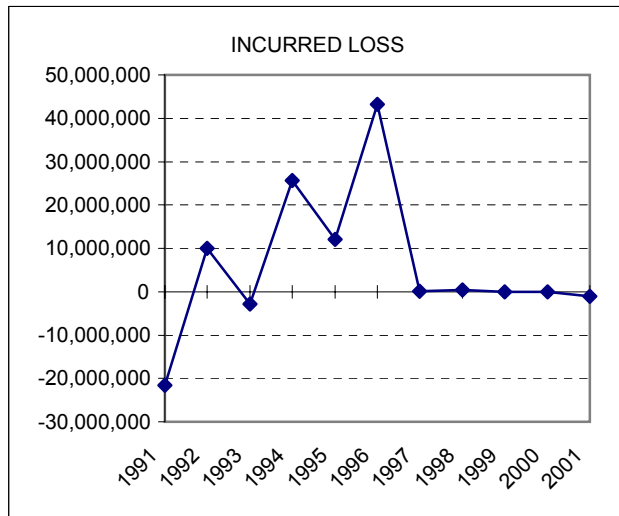
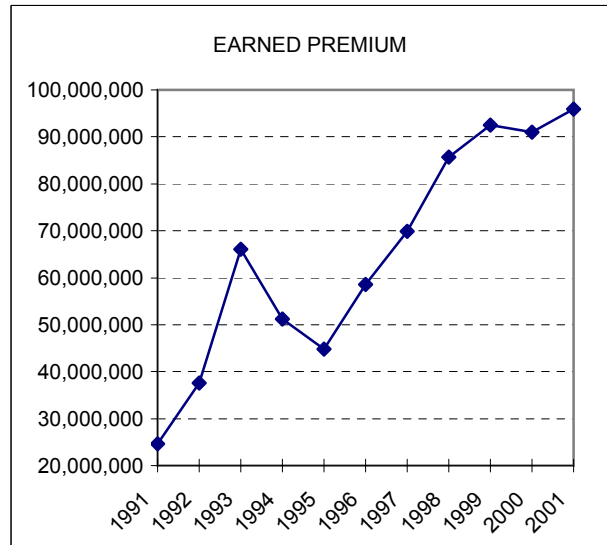
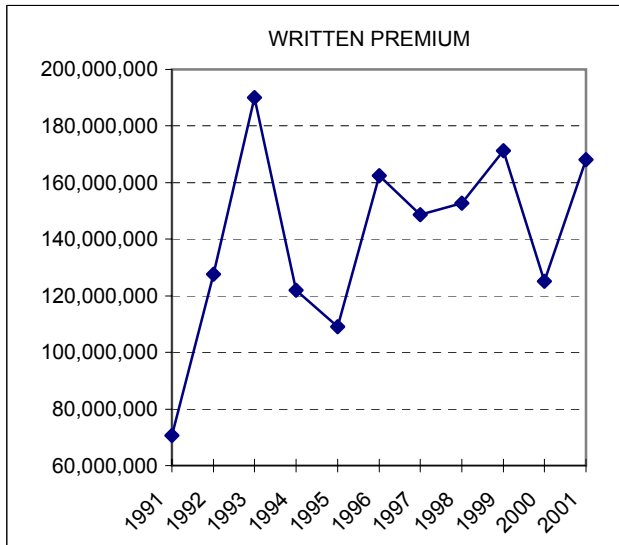


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: FINANCIAL GUARANTY [10]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	70,699,864		24,648,562	-21,514,597	-87.29%
1992	127,560,570	80.43%	37,647,506	10,028,668	26.64%
1993	190,022,534	48.97%	65,998,420	-2,871,711	-4.35%
1994	121,982,832	-35.81%	51,236,348	25,615,945	50.00%
1995	108,998,001	-10.64%	44,775,685	12,119,985	27.07%
1996	162,559,833	49.14%	58,622,741	43,182,665	73.66%
1997	148,562,473	-8.61%	69,909,730	77,091	0.11%
1998	152,810,379	2.86%	85,705,501	449,645	0.52%
1999	171,370,754	12.15%	92,540,873	-51,750	-0.06%
2000	125,216,135	-26.93%	91,057,413	1,169	0.00%
2001	168,118,672	34.26%	95,857,037	-1,135,643	-1.18%

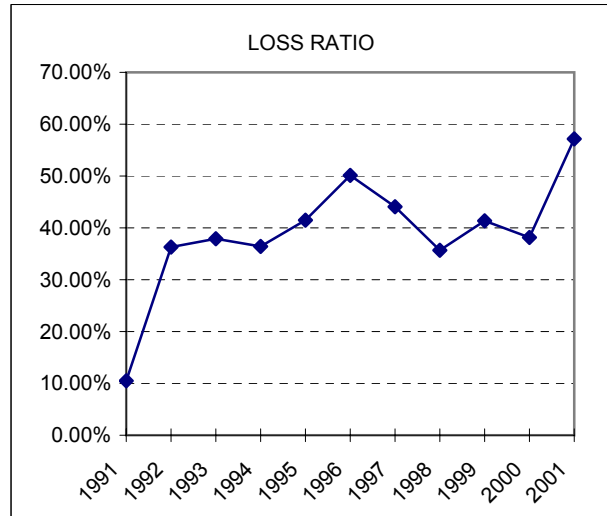
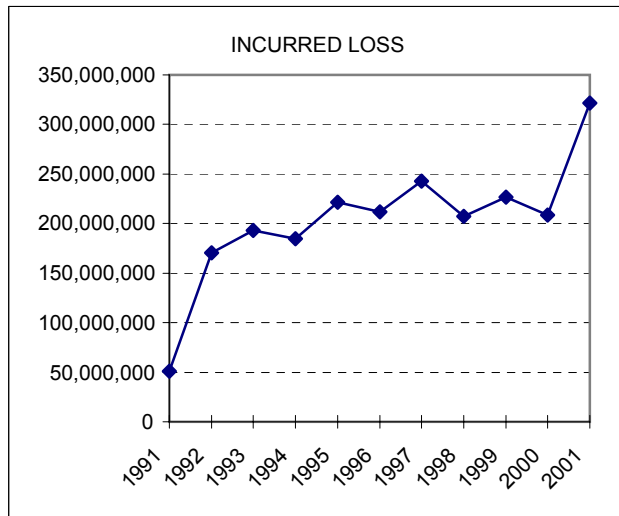
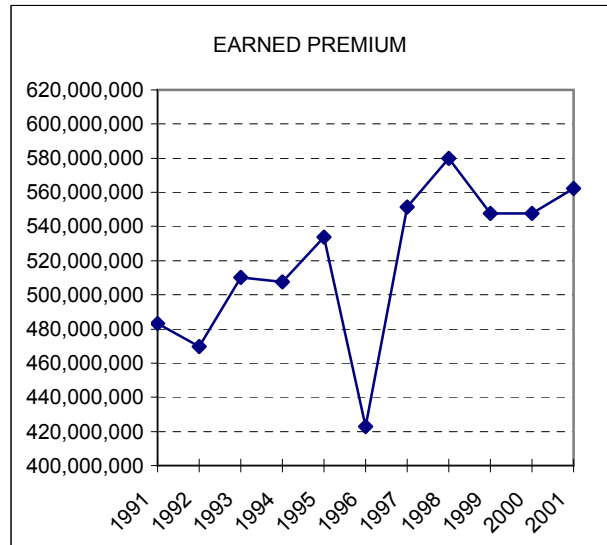
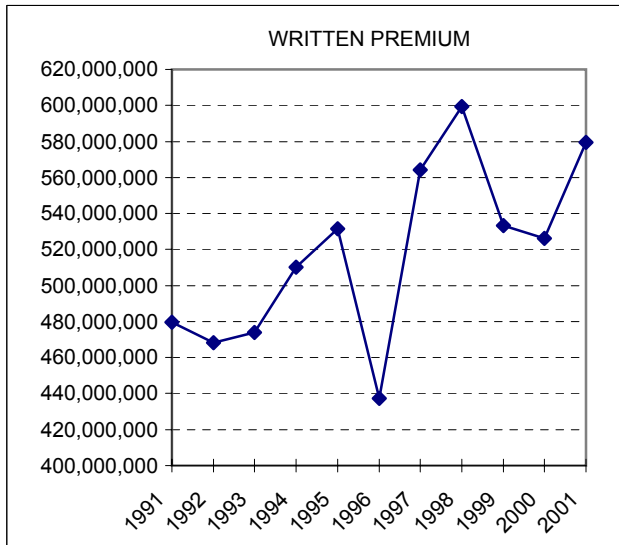


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: MEDICAL MALPRACTICE [11]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	479,663,284		483,083,221	50,777,603	10.51%
1992	468,231,310	-2.38%	469,861,987	170,424,895	36.27%
1993	474,101,262	1.25%	510,339,210	193,177,205	37.85%
1994	510,239,908	7.62%	507,567,628	184,672,843	36.38%
1995	531,375,570	4.14%	533,929,446	221,664,167	41.52%
1996	437,474,242	-17.67%	422,718,481	211,688,829	50.08%
1997	564,351,627	29.00%	551,318,918	242,817,287	44.04%
1998	599,260,197	6.19%	579,762,444	207,169,202	35.73%
1999	533,411,144	-10.99%	547,677,842	226,422,741	41.34%
2000	526,016,546	-1.39%	547,757,297	208,893,535	38.14%
2001	579,626,699	10.19%	562,199,882	321,427,533	57.17%

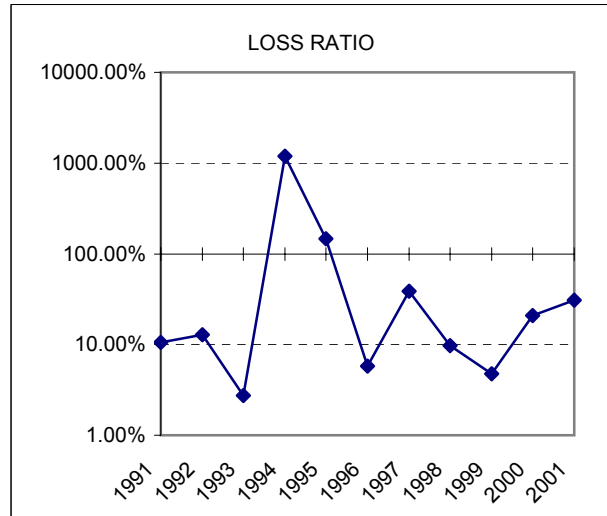
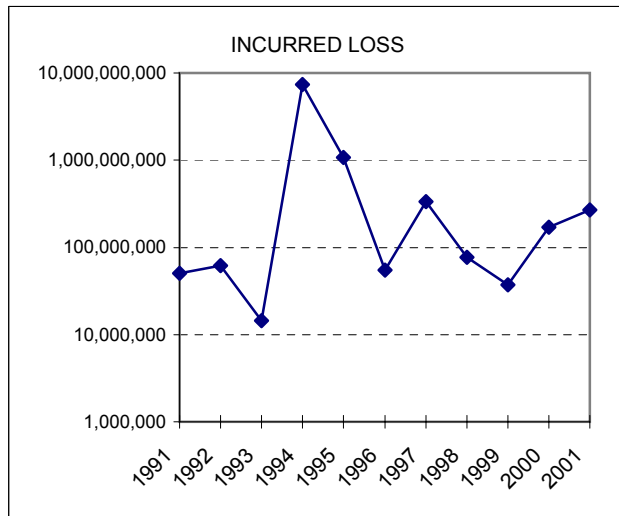
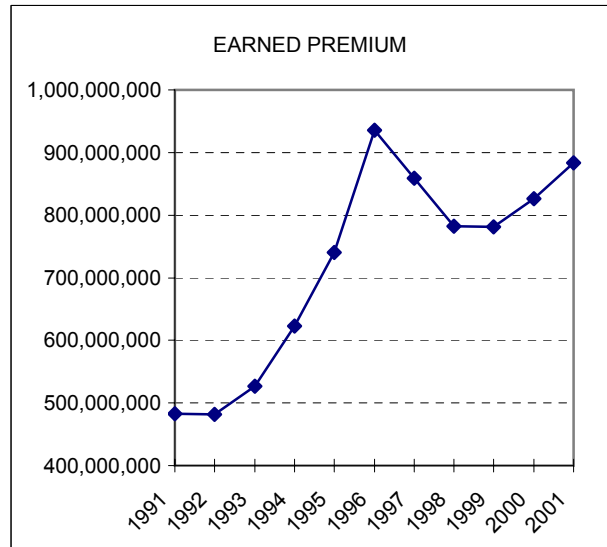
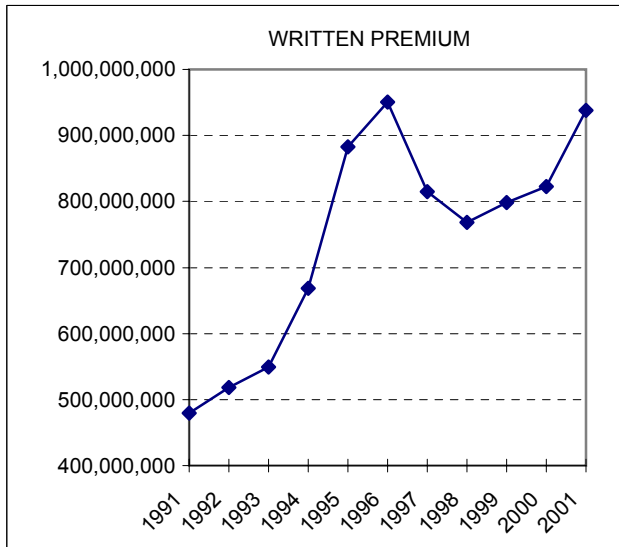


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: EARTHQUAKE [12]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	479,663,284		483,083,221	50,777,603	10.51%
1992	518,571,831	8.11%	481,401,801	61,514,432	12.78%
1993	549,712,468	6.01%	526,538,095	14,327,587	2.72%
1994	668,045,939	21.53%	622,870,915	7,424,935,087	1192.05%
1995	882,989,220	32.17%	740,270,005	1,082,188,518	146.19%
1996	950,812,762	7.68%	935,686,727	54,461,174	5.82%
1997	814,412,866	-14.35%	859,299,731	333,734,451	38.84%
1998	768,439,425	-5.64%	782,596,613	76,629,132	9.79%
1999	798,377,077	3.90%	781,016,231	37,321,548	4.78%
2000	822,151,419	2.98%	826,194,330	171,261,981	20.73%
2001	937,640,473	14.05%	883,638,806	270,521,983	30.61%

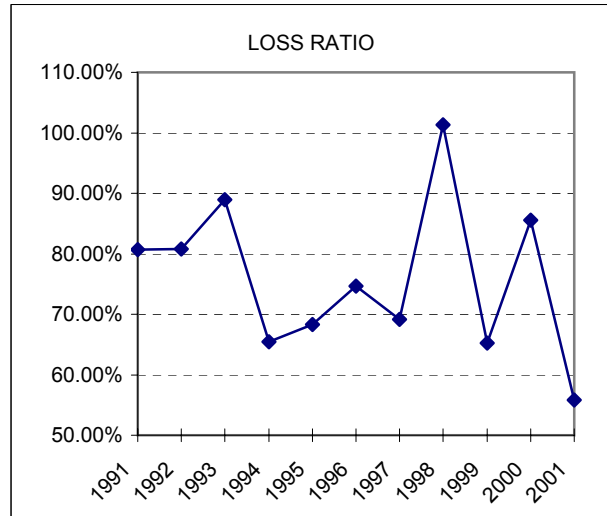
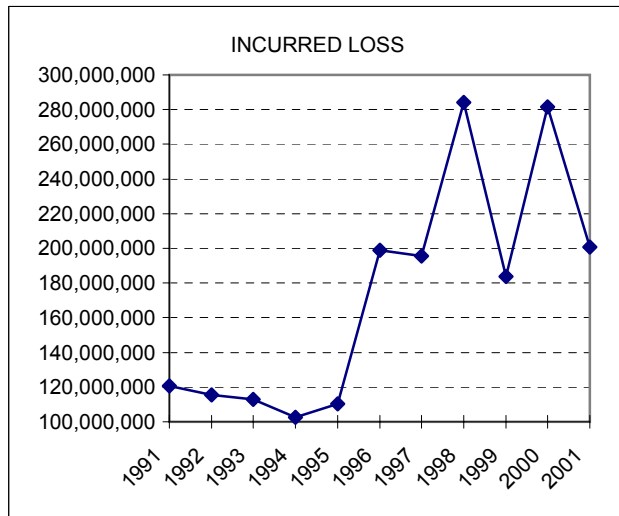
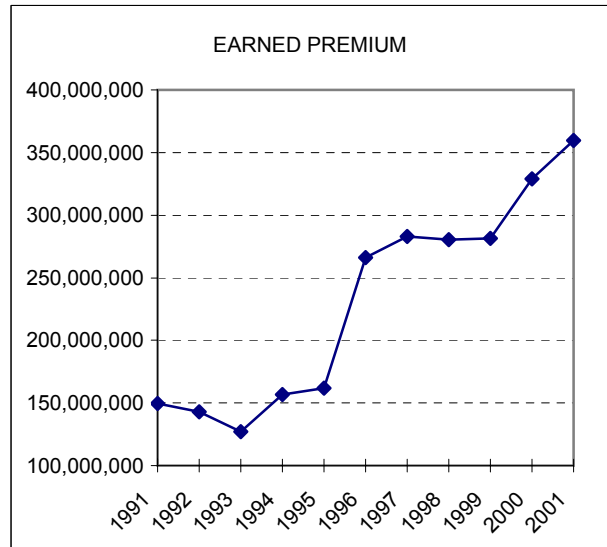
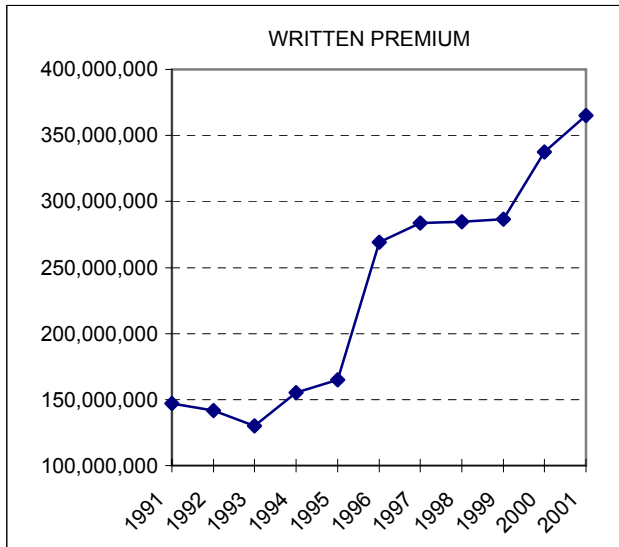


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: GROUP A & H [13]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	147,063,066		149,462,880	120,529,075	80.64%
1992	141,629,292	-3.69%	142,992,670	115,557,138	80.81%
1993	130,053,417	-8.17%	126,871,321	112,803,878	88.91%
1994	155,449,902	19.53%	156,744,826	102,553,855	65.43%
1995	164,830,794	6.03%	161,680,743	110,419,156	68.29%
1996	269,305,312	63.38%	266,179,972	198,728,166	74.66%
1997	283,913,175	5.42%	283,009,780	195,698,189	69.15%
1998	284,803,004	0.31%	280,457,032	284,129,235	101.31%
1999	286,422,335	0.57%	281,316,072	183,582,650	65.26%
2000	337,608,875	17.87%	328,873,475	281,526,254	85.60%
2001	365,138,430	8.15%	359,759,715	200,636,948	55.77%

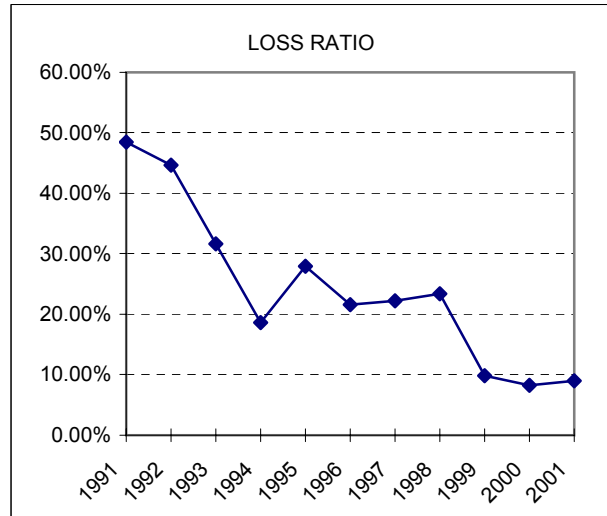
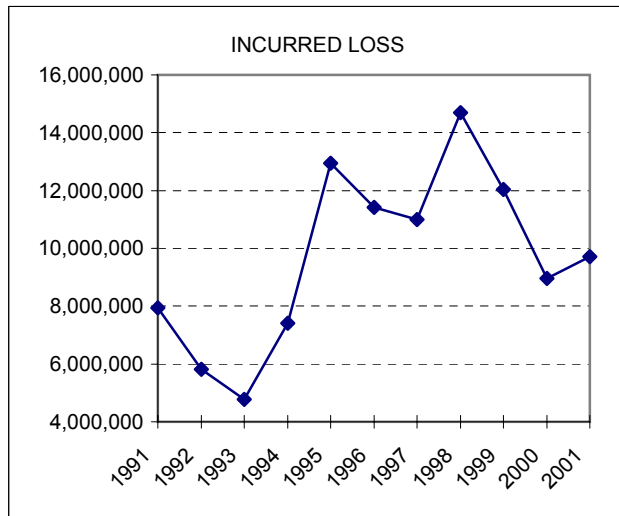
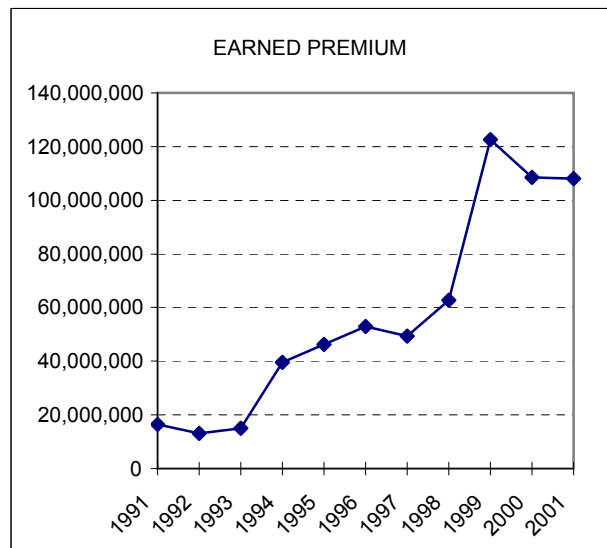
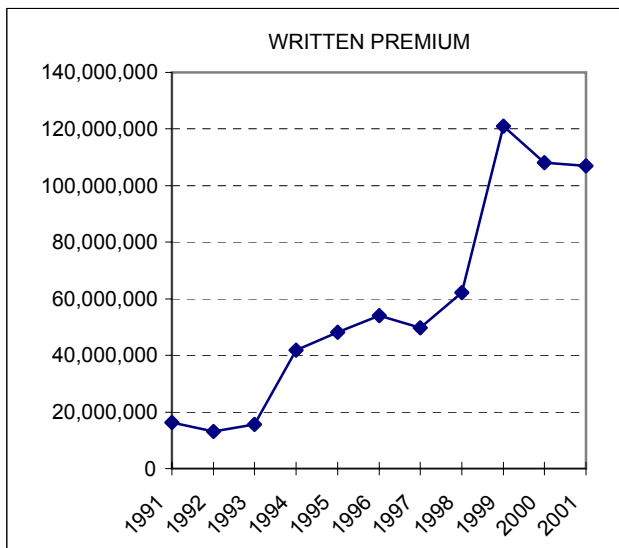


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: CREDIT A & H [14]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	16,375,025		16,373,281	7,935,654	48.47%
1992	13,047,681	-20.32%	13,032,103	5,823,203	44.68%
1993	15,573,094	19.36%	15,106,765	4,785,155	31.68%
1994	41,744,699	168.06%	39,701,796	7,412,847	18.67%
1995	48,184,720	15.43%	46,281,996	12,939,672	27.96%
1996	54,134,814	12.35%	52,950,054	11,415,748	21.56%
1997	49,749,691	-8.10%	49,483,117	10,995,780	22.22%
1998	62,214,254	25.05%	62,752,449	14,693,473	23.41%
1999	121,081,906	94.62%	122,687,350	12,032,631	9.81%
2000	108,172,992	-10.66%	108,598,177	8,965,428	8.26%
2001	107,007,851	-1.08%	108,030,785	9,713,322	8.99%

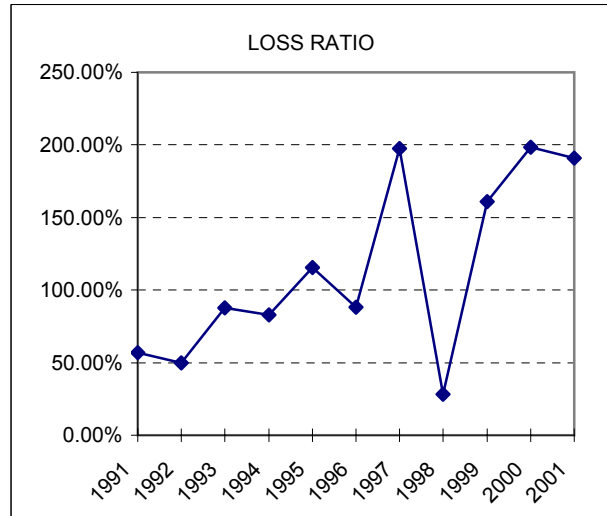
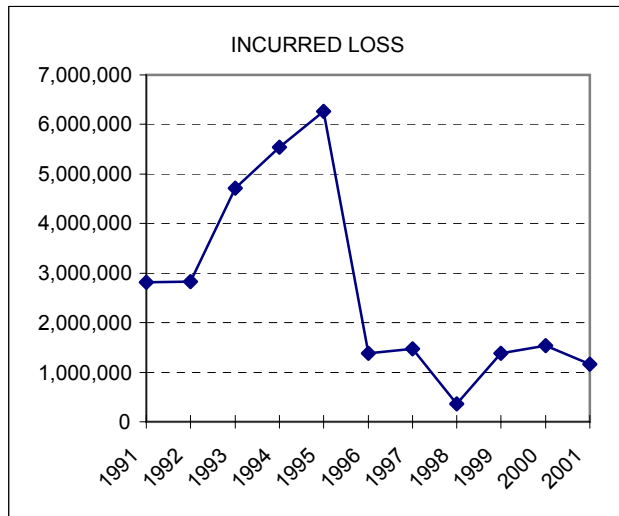
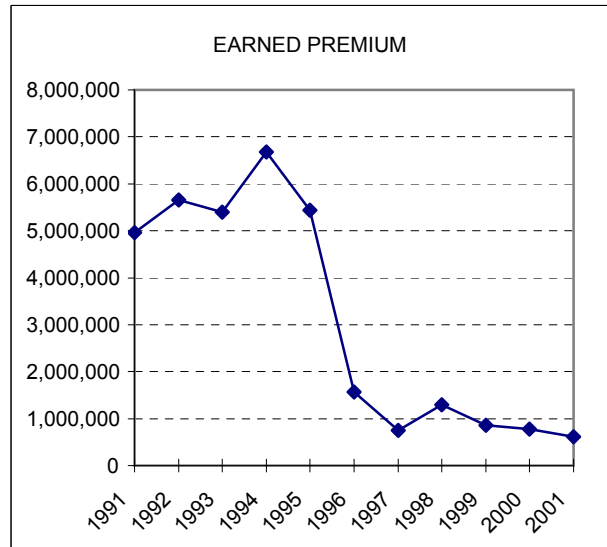
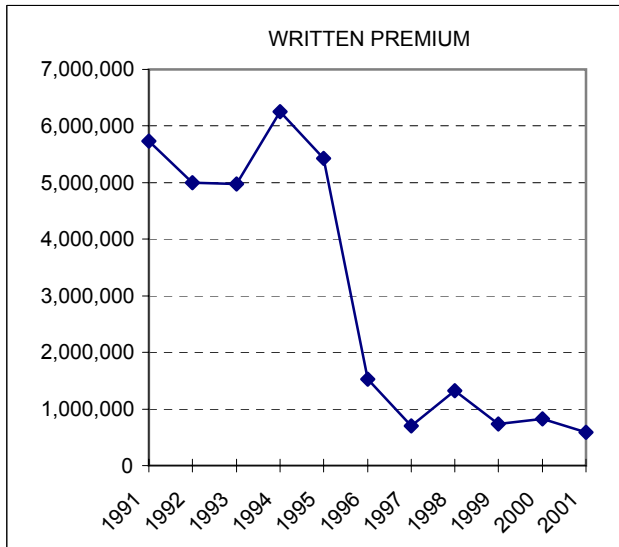


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: COLLECTIVELY RENEWABLE A & H [15.1]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	5,729,071		4,959,100	2,815,033	56.76%
1992	5,001,683	-12.70%	5,660,773	2,827,243	49.94%
1993	4,970,336	-0.63%	5,391,022	4,719,281	87.54%
1994	6,251,951	25.79%	6,676,395	5,544,832	83.05%
1995	5,425,174	-13.22%	5,436,726	6,269,265	115.31%
1996	1,529,319	-71.81%	1,568,651	1,386,114	88.36%
1997	697,762	-54.37%	744,327	1,471,569	197.70%
1998	1,323,742	89.71%	1,288,976	361,593	28.05%
1999	732,150	-44.69%	856,336	1,377,315	160.84%
2000	828,703	13.19%	776,976	1,539,993	198.20%
2001	586,325	-29.25%	609,735	1,164,871	191.05%

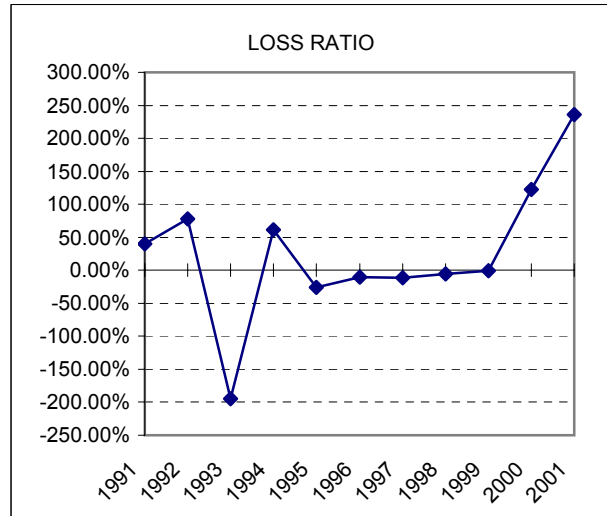
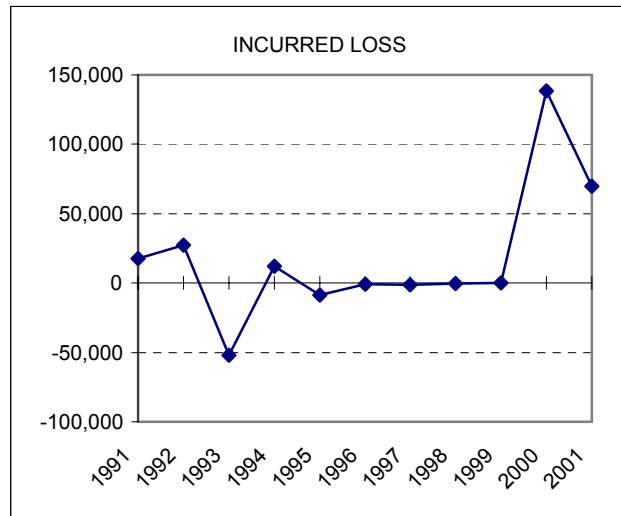
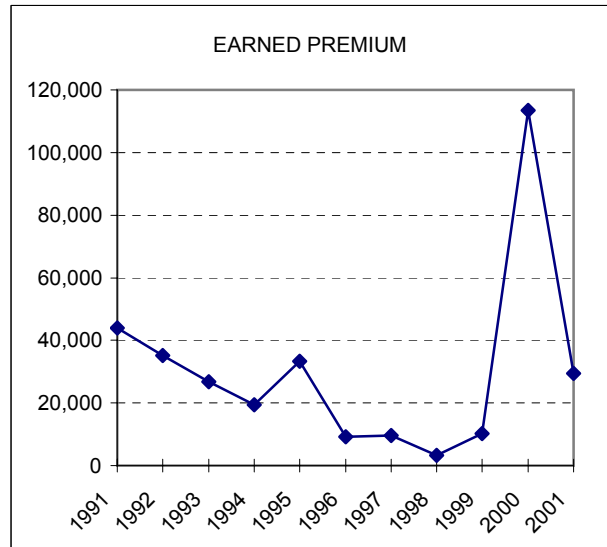
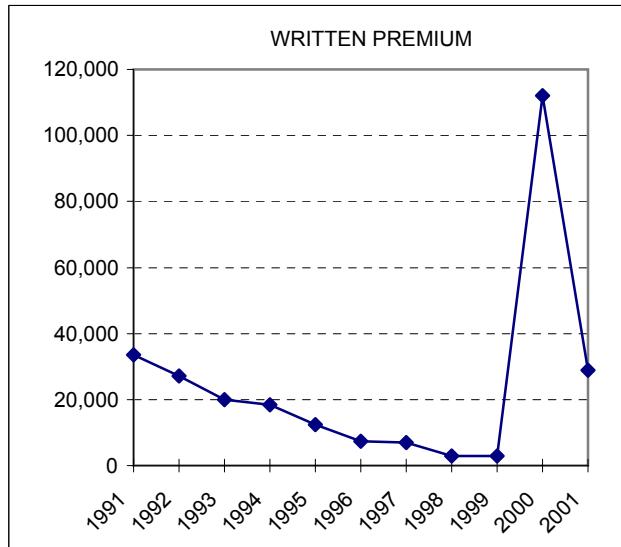


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: NON-CANCELLABLE A & H [15.2]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	33,548		43,951	17,494	39.80%
1992	27,099	-19.22%	35,153	27,291	77.63%
1993	19,944	-26.40%	26,820	-52,101	-194.26%
1994	18,369	-7.90%	19,373	11,926	61.56%
1995	12,436	-32.30%	33,279	-8,711	-26.18%
1996	7,374	-40.70%	9,264	-968	-10.45%
1997	7,035	-4.60%	9,622	-1,086	-11.29%
1998	2,823	-59.87%	3,263	-167	-5.12%
1999	2,897	2.62%	10,192	-68	-0.67%
2000	112,123	3770%	113,395	138,573	122.20%
2001	28,867	-74%	29,519	69,547	235.60%

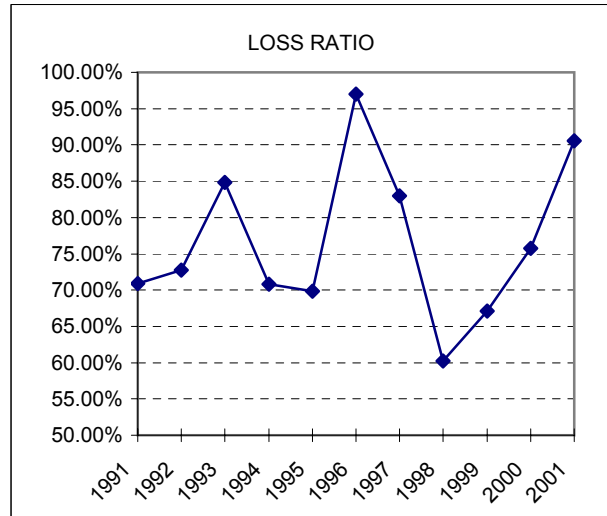
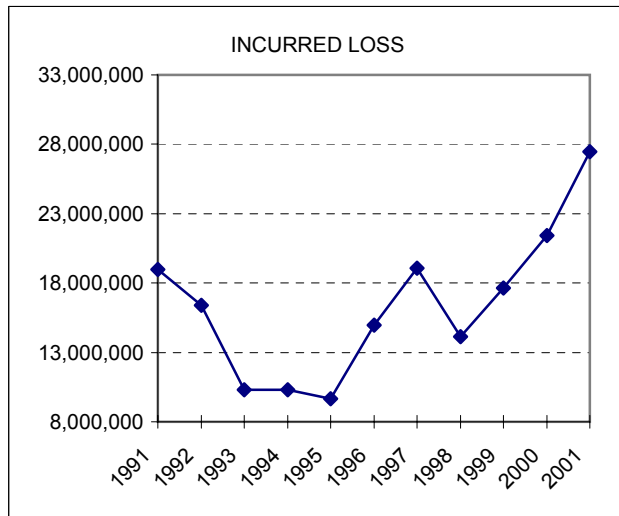
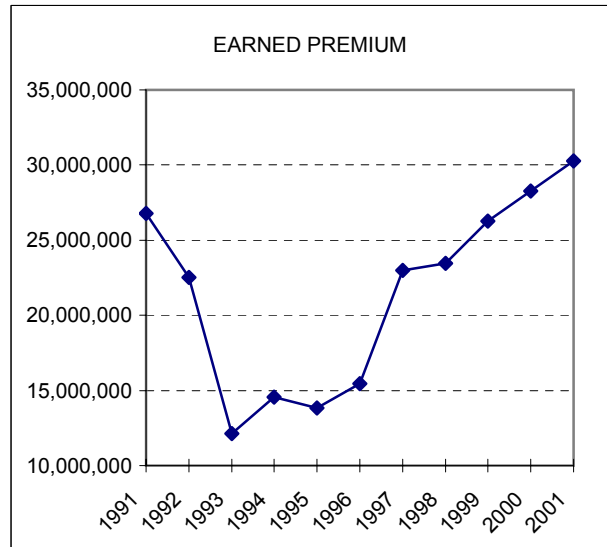
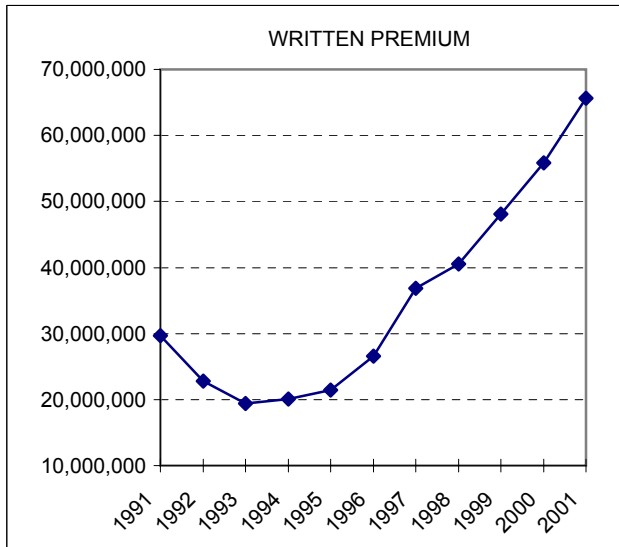


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: GUARANTEED RENEWABLE A & H [15.3]

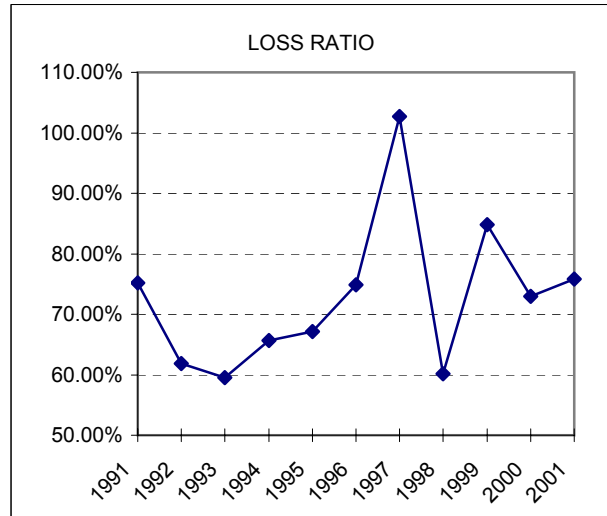
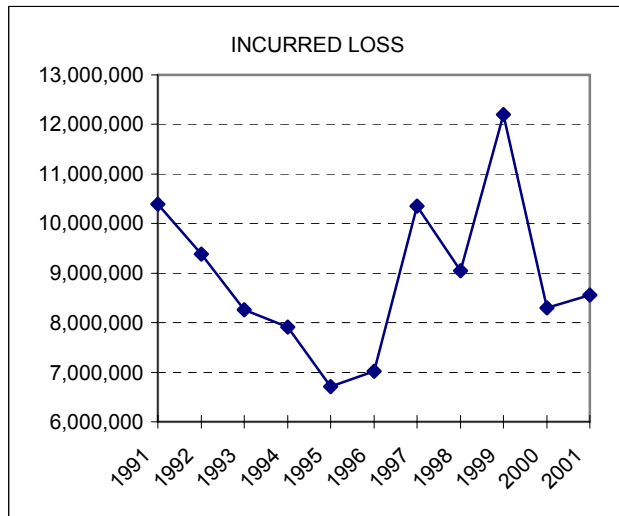
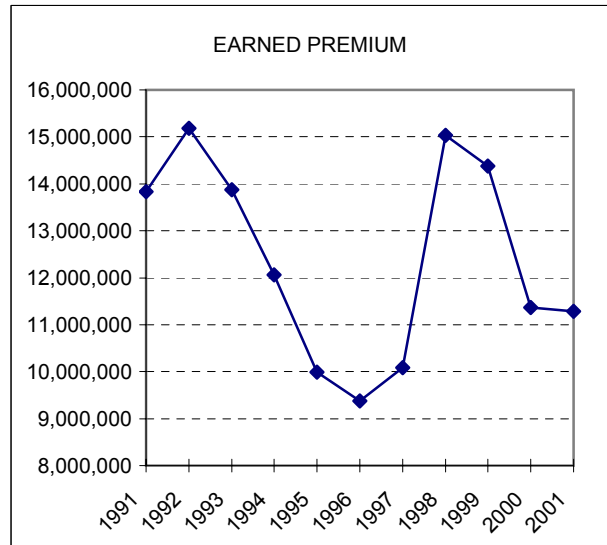
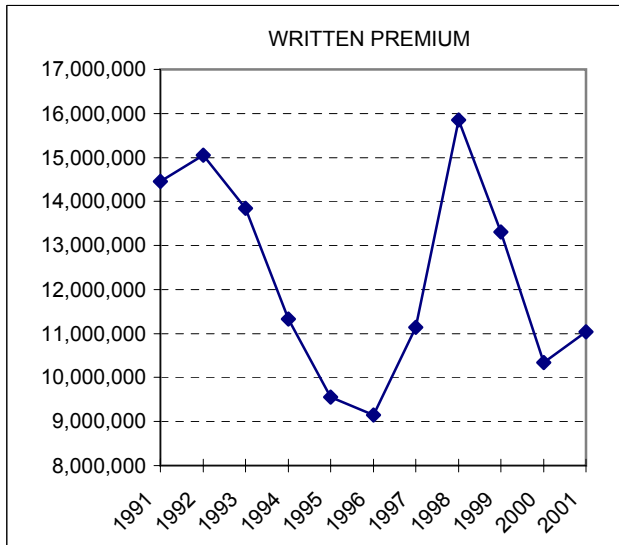
	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	29,700,782		26,774,643	18,974,534	70.87%
1992	22,771,075	-23.33%	22,541,116	16,403,642	72.77%
1993	19,378,033	-14.90%	12,146,305	10,304,790	84.84%
1994	20,093,210	3.69%	14,564,377	10,315,474	70.83%
1995	21,468,989	6.85%	13,853,449	9,673,233	69.83%
1996	26,562,328	23.72%	15,451,552	14,985,288	96.98%
1997	36,849,354	38.73%	22,994,382	19,072,681	82.94%
1998	40,522,298	9.97%	23,449,913	14,131,771	60.26%
1999	48,102,101	18.71%	26,248,846	17,619,968	67.13%
2000	55,875,156	16.16%	28,254,687	21,399,597	75.74%
2001	65,610,618	17.42%	30,292,837	27,446,861	90.61%



Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS
Line of Business: NON-RENEW. - STATED REASONS ONLY [15.4]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	14,452,765		13,836,103	10,395,857	75.14%
1992	15,050,774	4.14%	15,186,573	9,389,908	61.83%
1993	13,839,310	-8.05%	13,874,672	8,262,857	59.55%
1994	11,322,543	-18.19%	12,058,502	7,917,690	65.66%
1995	9,561,582	-15.55%	9,983,551	6,704,013	67.15%
1996	9,155,688	-4.25%	9,374,666	7,018,531	74.87%
1997	11,141,737	21.69%	10,083,689	10,357,492	102.72%
1998	15,844,943	42.21%	15,032,525	9,045,457	60.17%
1999	13,303,438	-16.04%	14,377,819	12,193,246	84.81%
2000	10,344,398	-22.24%	11,361,780	8,292,766	72.99%
2001	11,033,462	6.66%	11,290,095	8,558,962	75.81%

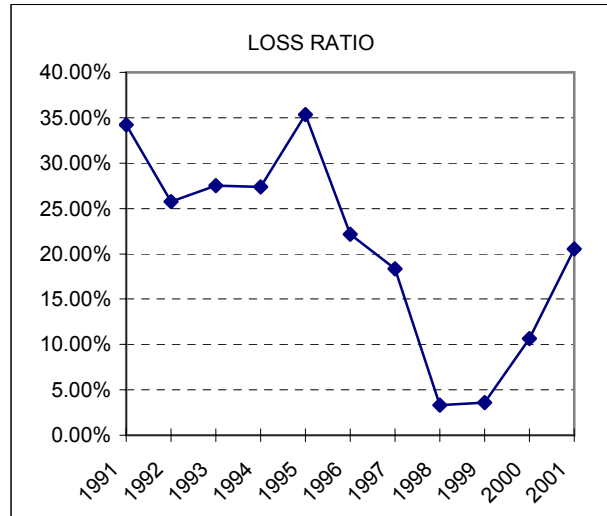
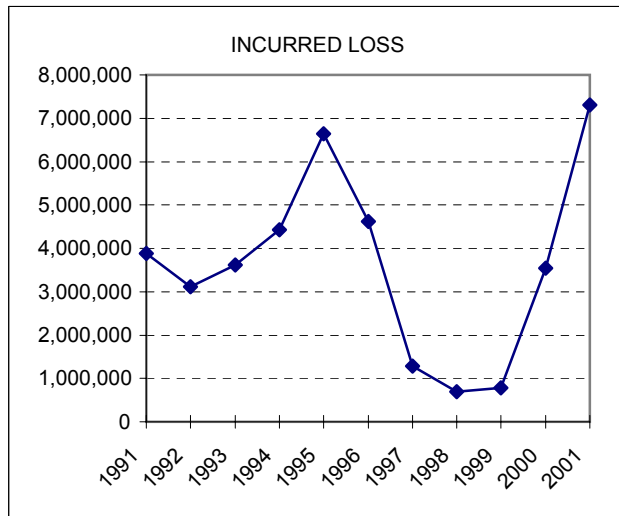
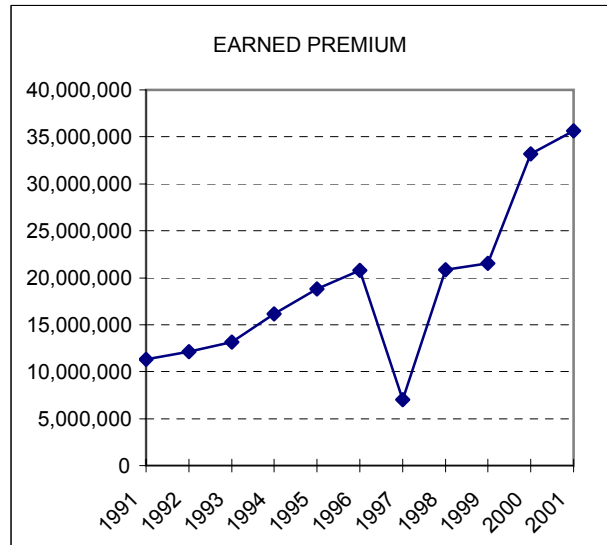
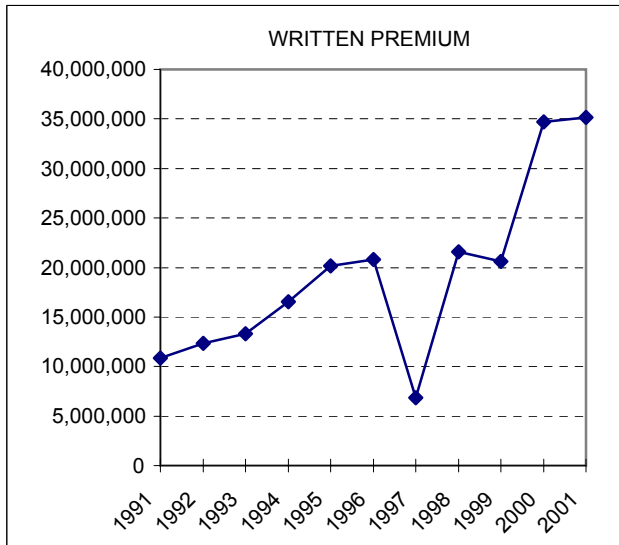


Note: This report includes only
companies with written premium
greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: OTHER ACCIDENT ONLY [15.5]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	10,840,462		11,338,413	3,879,322	34.21%
1992	12,344,168	13.87%	12,130,746	3,119,568	25.72%
1993	13,335,508	8.03%	13,144,516	3,619,576	27.54%
1994	16,531,596	23.97%	16,171,155	4,424,977	27.36%
1995	20,187,826	22.12%	18,808,680	6,644,808	35.33%
1996	20,784,062	2.95%	20,802,637	4,613,643	22.18%
1997	6,839,077	-67.09%	7,007,174	1,284,112	18.33%
1998	21,565,645	215.33%	20,882,563	689,086	3.30%
1999	20,588,275	-4.53%	21,529,269	775,335	3.60%
2000	34,688,321	68.49%	33,208,355	3,546,871	10.68%
2001	35,169,910	1.39%	35,636,246	7,305,461	20.50%

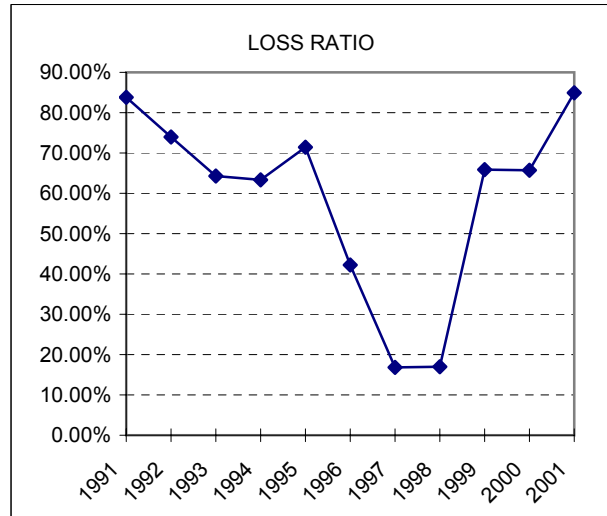
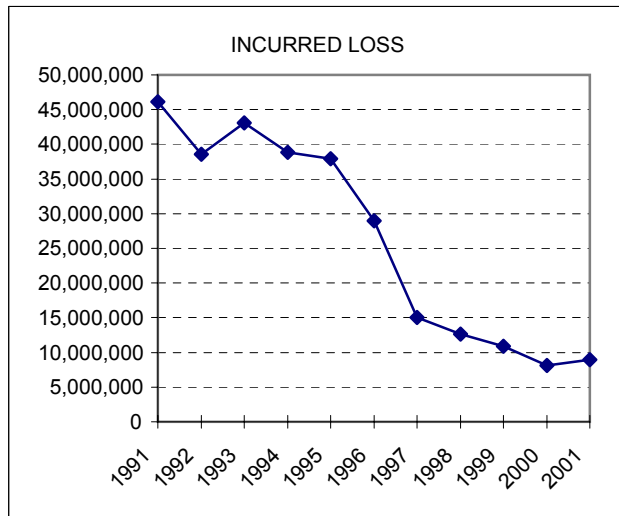
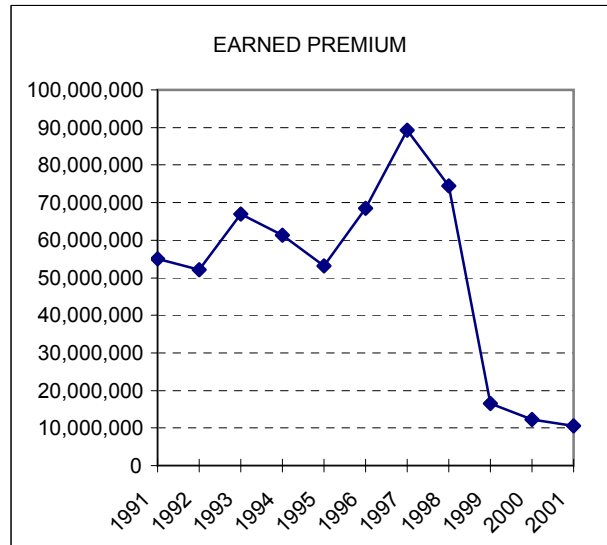
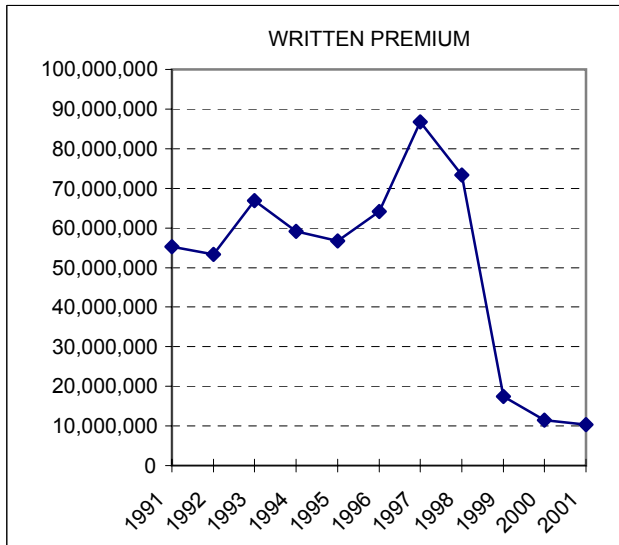


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: ALL OTHER A&H [15.6]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	55,180,324		55,062,256	46,145,220	83.81%
1992	53,233,664	-3.53%	52,100,067	38,543,399	73.98%
1993	66,804,433	25.49%	67,010,136	43,071,691	64.28%
1994	59,078,162	-11.57%	61,306,514	38,858,405	63.38%
1995	56,758,759	-3.93%	53,074,455	37,920,815	71.45%
1996	64,114,501	12.96%	68,461,069	28,954,283	42.29%
1997	86,699,242	35.23%	89,276,994	15,075,267	16.89%
1998	73,402,081	-15.34%	74,378,105	12,621,437	16.97%
1999	17,384,396	-76.32%	16,594,552	10,921,684	65.81%
2000	11,495,403	-33.88%	12,331,528	8,096,280	65.66%
2001	10,348,049	-9.98%	10,545,798	8,949,592	84.86%

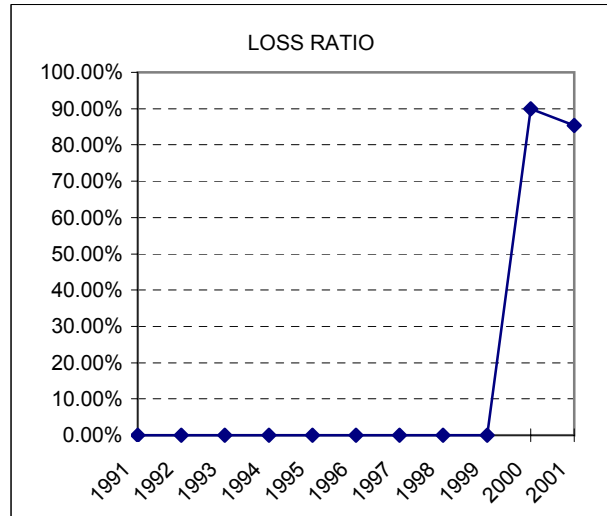
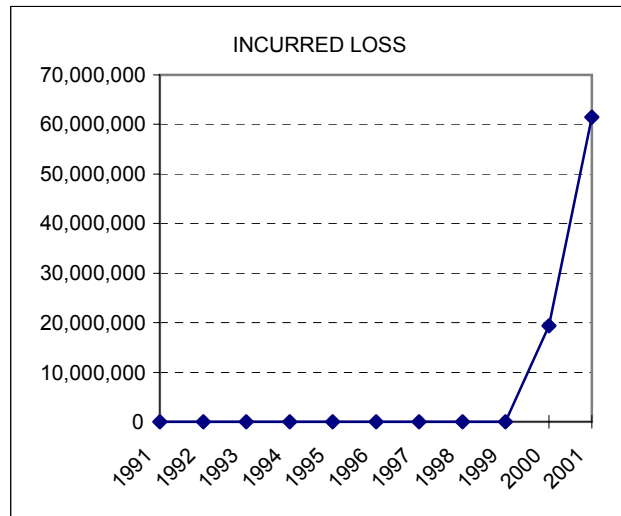
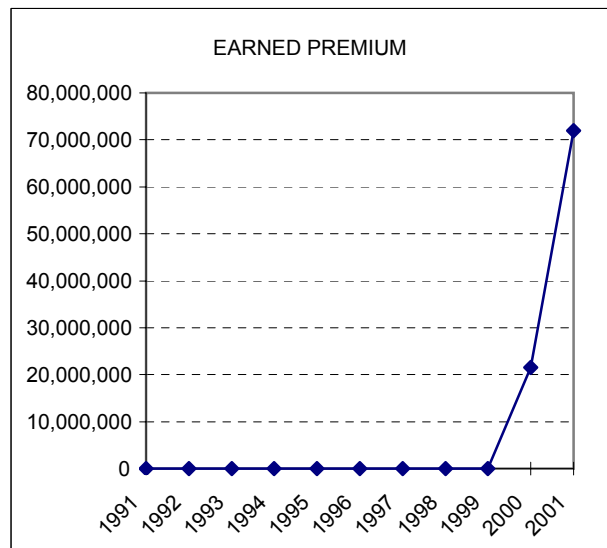
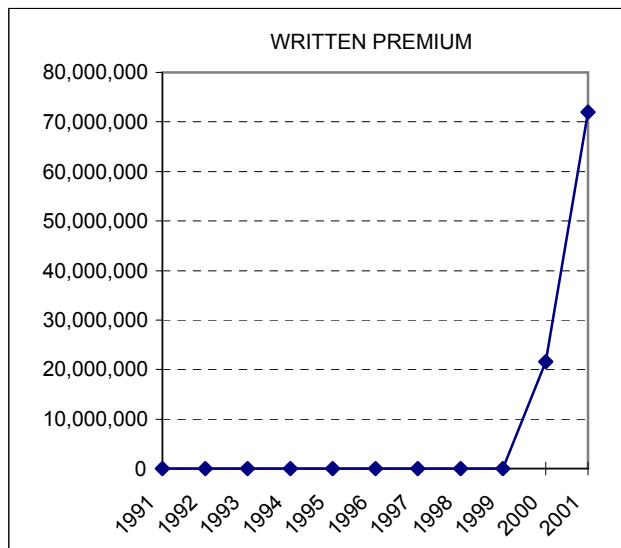


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: FED. EMPLOYEES HEALTH BEN. [15.7]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	0		0	0	0.00%
1992	0	0.00%	0	0	0.00%
1993	0	0.00%	0	0	0.00%
1994	0	0.00%	0	0	0.00%
1995	0	0.00%	0	0	0.00%
1996	0	0.00%	0	0	0.00%
1997	0	0.00%	0	0	0.00%
1998	0	0.00%	0	0	0.00%
1999	0	0.00%	0	0	0.00%
2000	21,596,435	0.00%	21,596,435	19,430,899	89.97%
2001	71,932,889	233.1%	71,932,889	61,443,124	85.42%

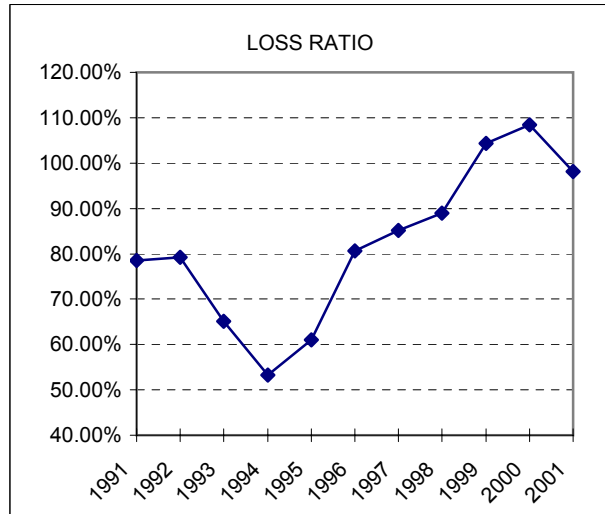
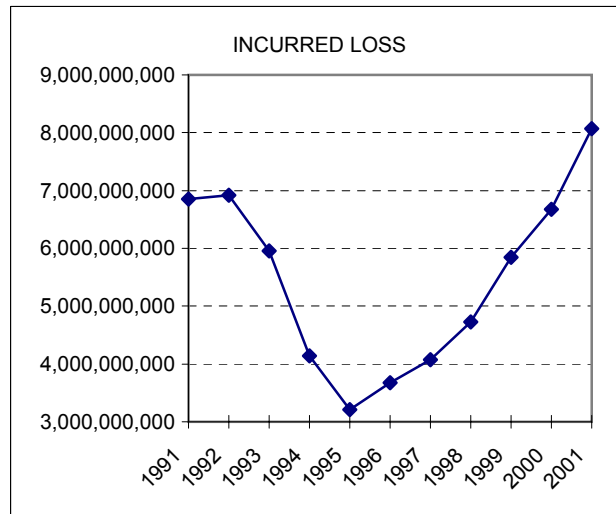
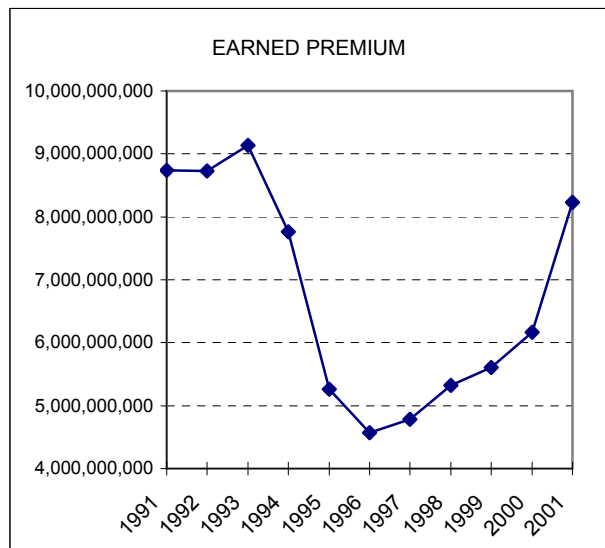
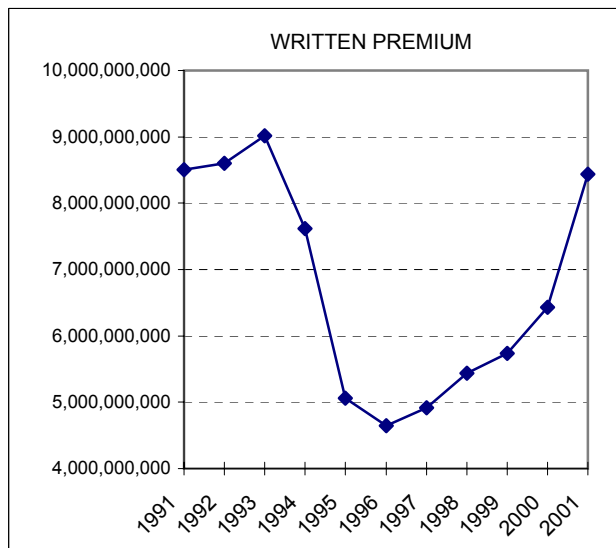


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: WORKERS' COMPENSATION [16]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	8,508,295,542		8,734,534,512	6,854,321,071	78.47%
1992	8,596,782,372	1.04%	8,724,243,691	6,914,923,749	79.26%
1993	9,019,992,732	4.92%	9,139,512,975	5,953,581,927	65.14%
1994	7,615,932,674	-15.57%	7,765,645,959	4,137,463,447	53.28%
1995	5,060,488,643	-33.55%	5,263,838,980	3,209,322,485	60.97%
1996	4,641,713,409	-8.28%	4,564,616,839	3,677,609,046	80.57%
1997	4,920,517,490	6.01%	4,784,724,347	4,074,949,568	85.17%
1998	5,435,008,535	10.46%	5,321,460,727	4,731,250,670	88.91%
1999	5,738,487,462	5.58%	5,609,008,031	5,848,934,594	104.28%
2000	6,430,560,370	12.06%	6,163,646,831	6,679,399,029	108.37%
2001	8,439,566,246	31.24%	8,227,250,405	8,069,939,151	98.09%

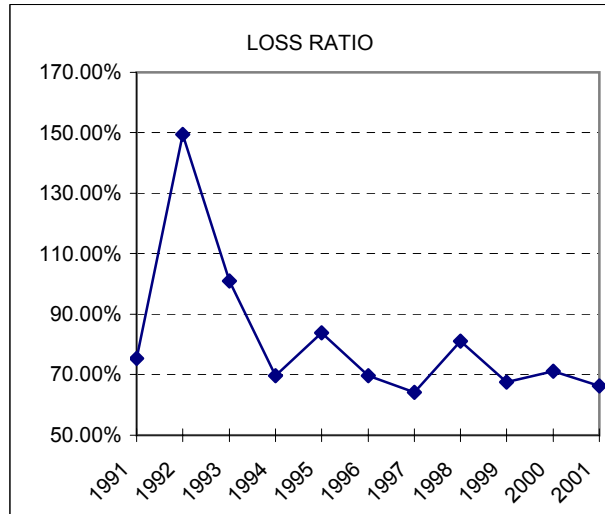
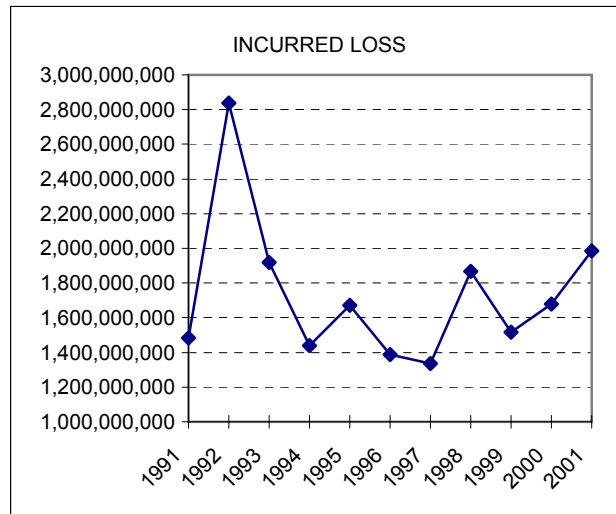
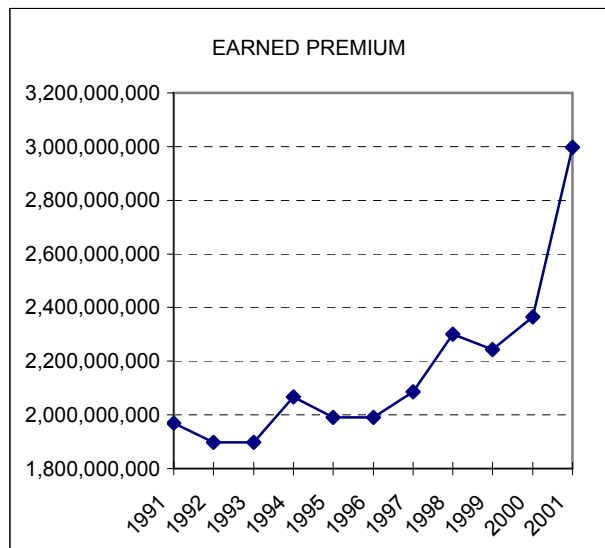
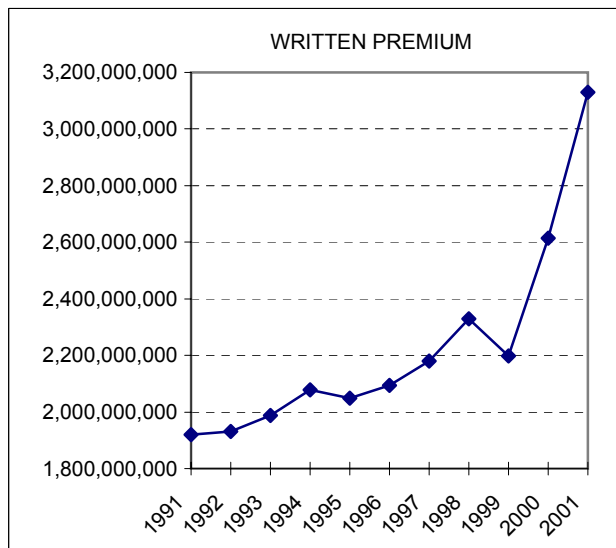


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: OTHER LIABILITY [17]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	1,919,742,983		1,969,405,216	1,482,978,741	75.30%
1992	1,930,427,697	0.56%	1,898,880,052	2,838,934,421	149.51%
1993	1,988,025,500	2.98%	1,898,463,742	1,919,323,886	101.10%
1994	2,079,240,674	4.59%	2,066,068,818	1,439,468,154	69.67%
1995	2,048,743,193	-1.47%	1,990,572,529	1,670,266,720	83.91%
1996	2,093,018,711	2.16%	1,991,368,240	1,385,790,604	69.59%
1997	2,180,938,293	4.20%	2,085,559,396	1,337,576,004	64.14%
1998	2,329,854,232	6.83%	2,301,723,885	1,866,480,371	81.09%
1999	2,197,991,544	-5.66%	2,243,979,040	1,517,846,740	67.64%
2000	2,613,633,550	18.91%	2,364,234,120	1,680,735,530	71.09%
2001	3,130,883,566	19.79%	2,998,260,038	1,986,613,623	66.26%

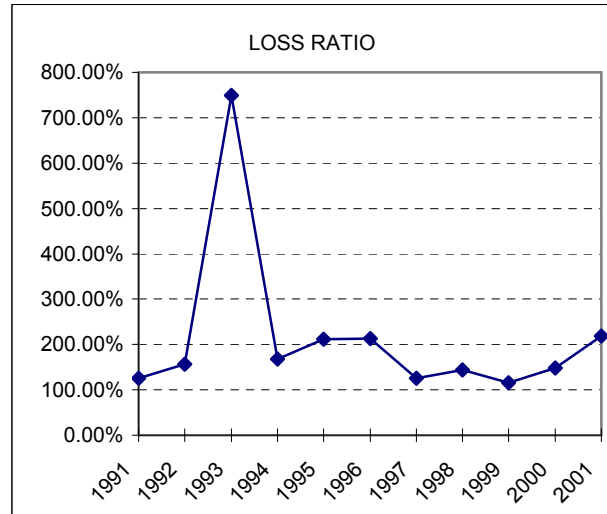
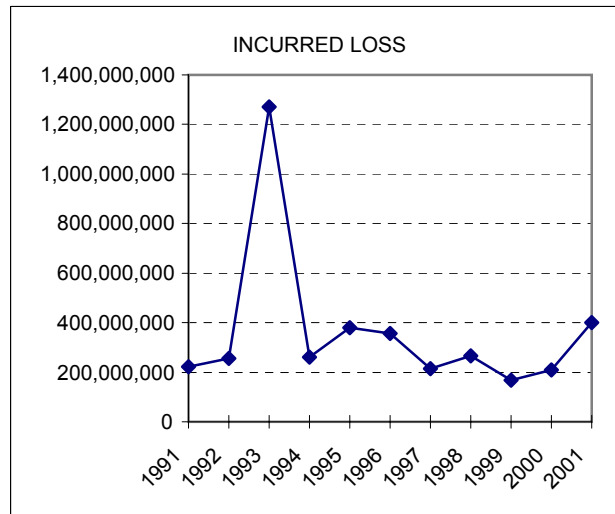
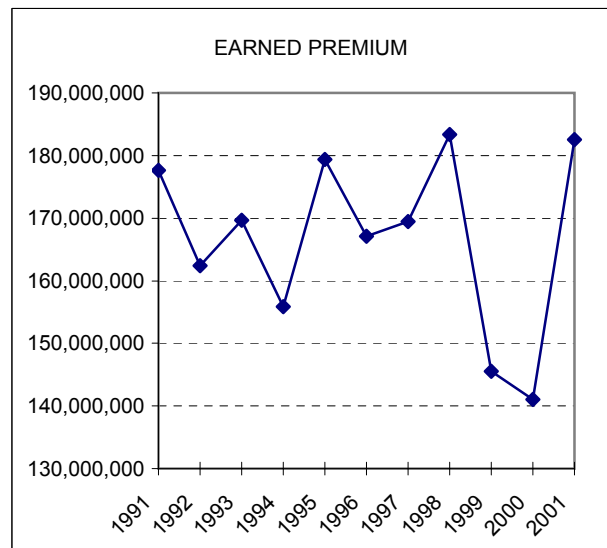
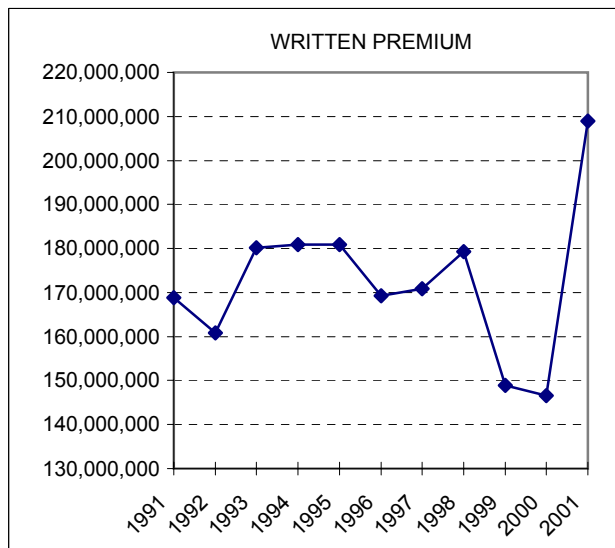


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: PRODUCTS LIABILITY [18]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	168,856,572		177,658,586	222,452,028	125.21%
1992	160,862,220	-4.73%	162,371,845	255,180,365	157.16%
1993	180,152,322	11.99%	169,699,572	1,270,793,022	748.85%
1994	180,862,703	0.39%	155,851,495	261,444,769	167.75%
1995	180,949,732	0.05%	179,343,694	379,173,984	211.42%
1996	169,308,922	-6.43%	167,060,440	355,831,673	213.00%
1997	170,917,205	0.95%	169,417,571	213,880,304	126.24%
1998	179,247,807	4.87%	183,326,199	265,104,908	144.61%
1999	148,973,143	-16.89%	145,580,501	169,183,291	116.21%
2000	146,533,783	-1.64%	141,038,848	208,563,708	147.88%
2001	208,959,607	42.60%	182,553,030	399,358,692	218.76%

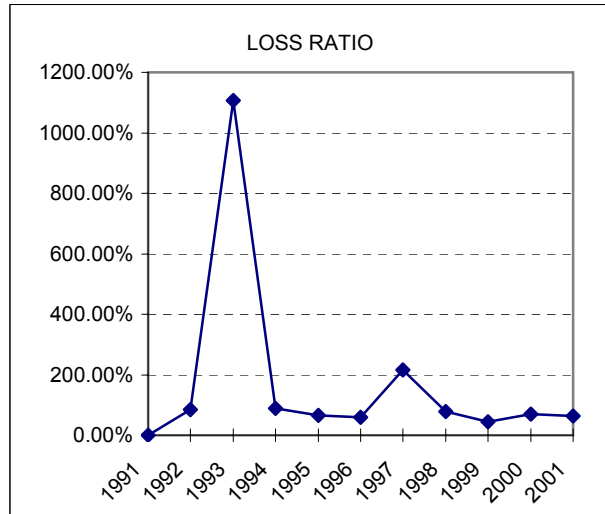
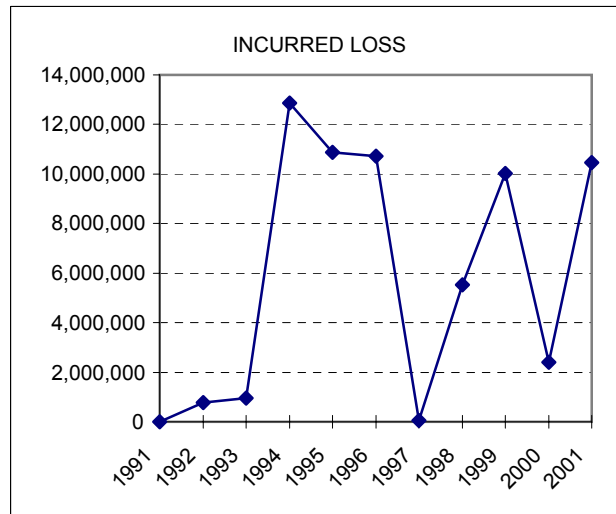
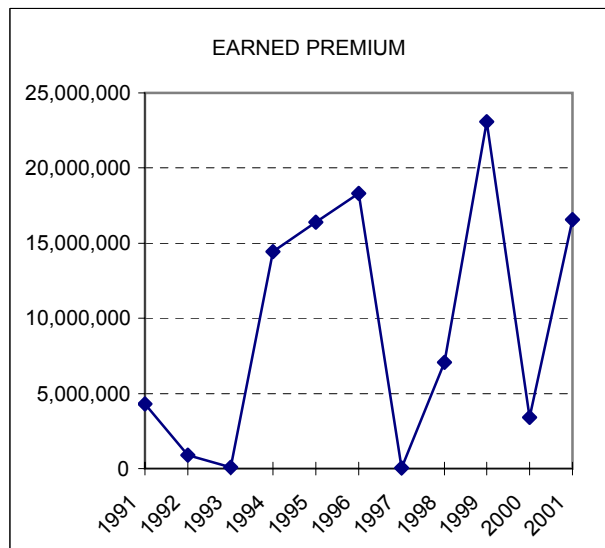
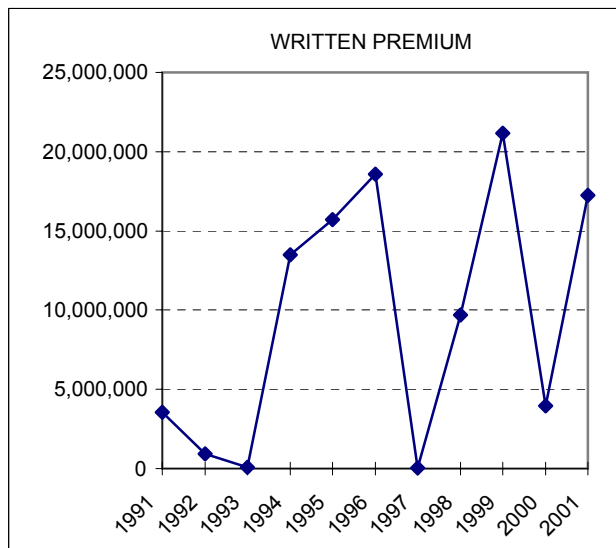


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: P.P. AUTO NO-FAULT [19.1]

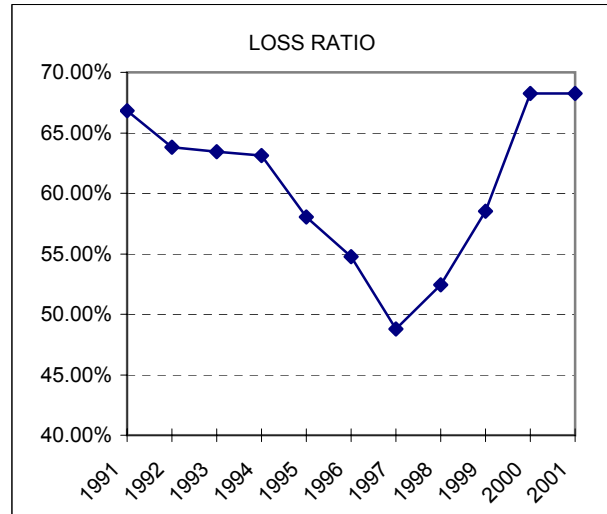
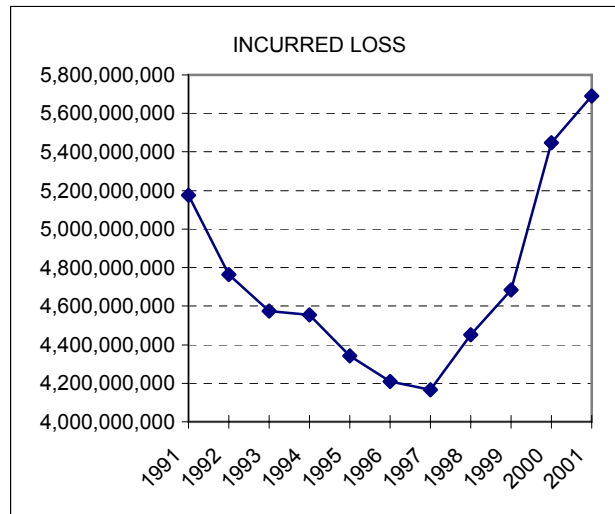
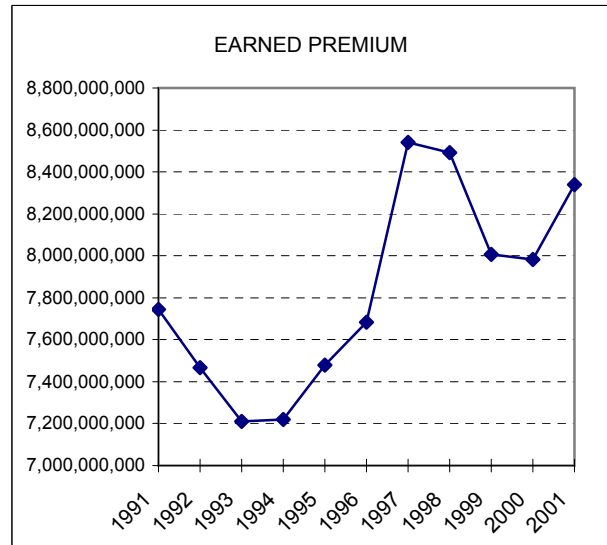
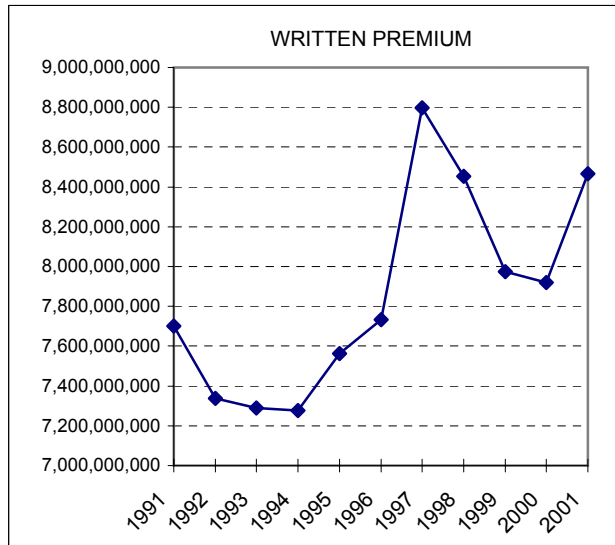
	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	3,549,839		4,281,810	5,067	0.12%
1992	944,642	-73.39%	911,845	781,123	85.66%
1993	84,769	-91.03%	85,911	951,241	1107.24%
1994	13,497,507	15823%	14,456,886	12,860,055	88.95%
1995	15,709,335	16.39%	16,413,308	10,876,394	66.27%
1996	18,583,299	18.29%	18,329,726	10,729,406	58.54%
1997	32,289	-99.83%	25,690	55,669	216.70%
1998	9,706,172	29960%	7,056,075	5,524,794	78.30%
1999	21,176,793	118.18%	23,076,396	10,033,644	43.48%
2000	3,952,615	-81.34%	3,413,716	2,410,250	70.60%
2001	17,230,667	335.93%	16,574,238	10,468,262	63.16%



Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS
Line of Business: PRIVATE PASSENGER AUTO LIABILITY [19.2]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	7,699,752,043		7,744,149,657	5,174,507,699	66.82%
1992	7,338,845,146	-4.69%	7,467,088,200	4,764,423,001	63.81%
1993	7,290,322,891	-0.66%	7,209,315,430	4,574,662,114	63.45%
1994	7,275,425,912	-0.20%	7,218,242,134	4,554,602,186	63.10%
1995	7,563,440,188	3.96%	7,479,544,239	4,341,810,741	58.05%
1996	7,734,108,034	2.26%	7,684,493,886	4,210,066,396	54.79%
1997	8,796,194,572	13.73%	8,541,145,705	4,167,660,111	48.80%
1998	8,452,351,357	-3.91%	8,491,251,877	4,450,515,689	52.41%
1999	7,974,623,723	-5.65%	8,006,951,555	4,684,378,285	58.50%
2000	7,919,316,572	-0.69%	7,981,933,482	5,448,618,819	68.26%
2001	8,466,006,397	6.90%	8,340,734,415	5,690,894,896	68.23%

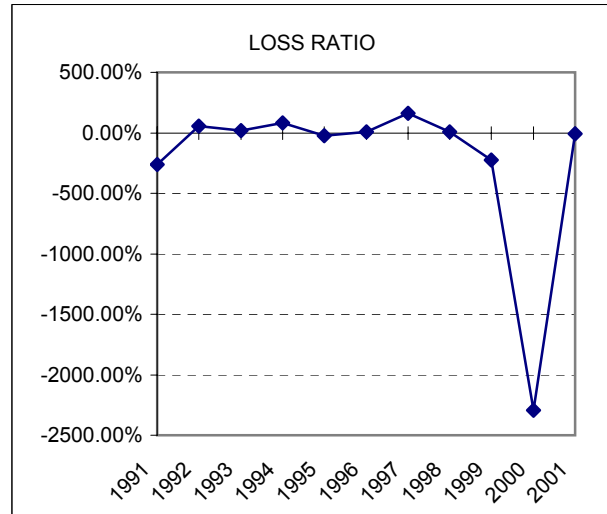
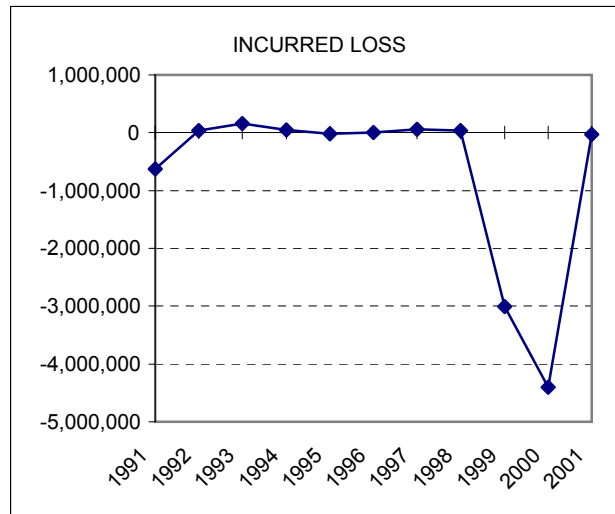
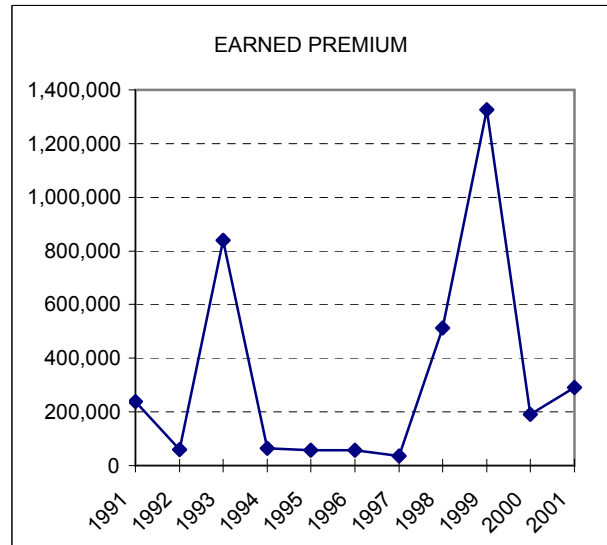
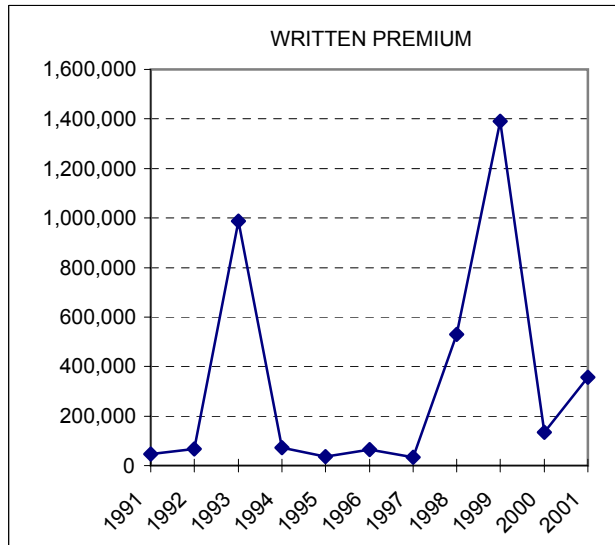


Note: This report includes only
companies with written premium
greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: COMM. AUTO NO-FAULT [19.3]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	45,391		237,966	-622,429	-261.56%
1992	68,378	50.64%	59,763	32,961	55.15%
1993	986,807	1343%	840,317	161,671	19.24%
1994	71,252	-92.78%	65,557	52,998	80.84%
1995	35,283	-50.48%	56,228	-13,687	-24.34%
1996	64,378	82.46%	56,626	4,276	7.55%
1997	33,739	-47.59%	34,958	56,717	162.24%
1998	529,151	1468%	513,743	37,657	7.33%
1999	1,390,217	162.73%	1,325,519	-3,002,091	-226.48%
2000	135,054	-90.29%	191,875	-4,399,996	-2293.16%
2001	355,581	163.29%	291,002	-24,602	-8.45%

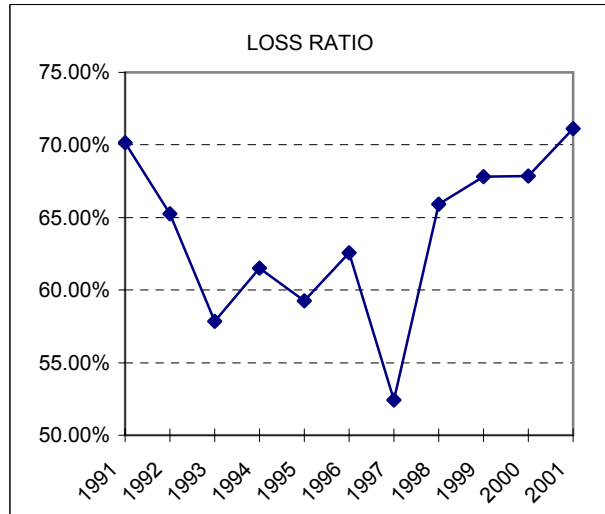
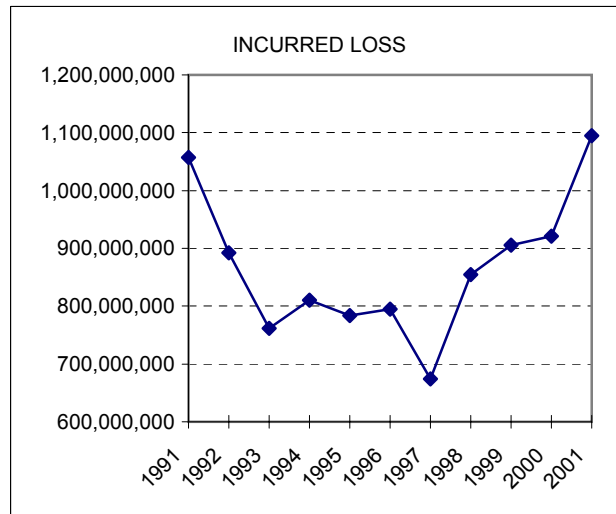
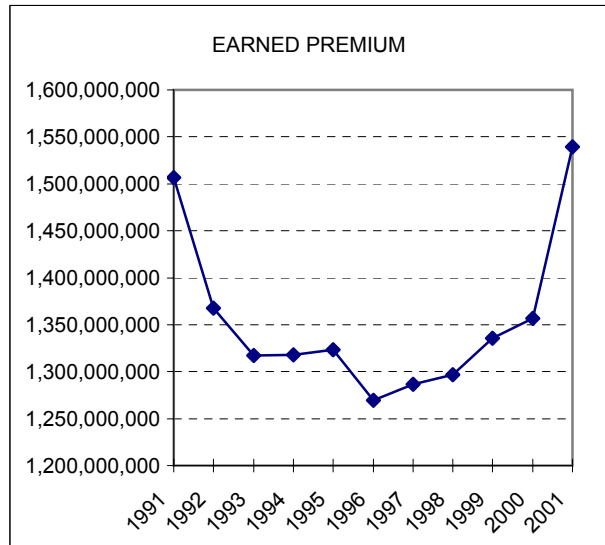
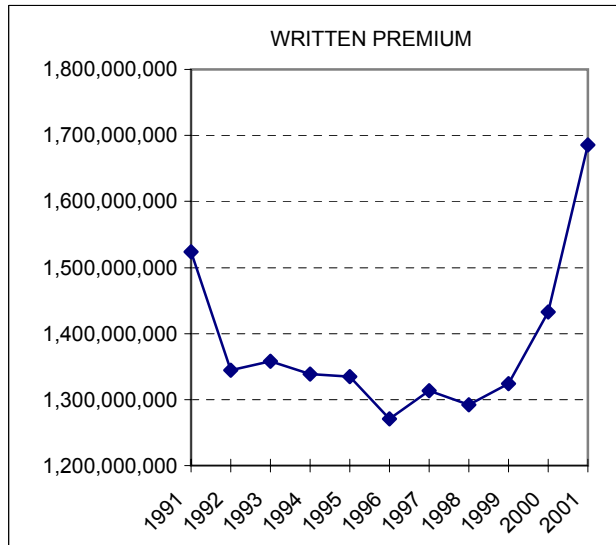


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: COMMERCIAL AUTO LIABILITY [19.4]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	1,524,042,947		1,506,898,875	1,056,853,980	70.13%
1992	1,344,440,114	-11.78%	1,367,496,522	892,153,956	65.24%
1993	1,358,069,005	1.01%	1,316,967,513	762,029,052	57.86%
1994	1,338,784,852	-1.42%	1,317,682,349	810,575,242	61.52%
1995	1,335,007,833	-0.28%	1,323,125,810	783,837,269	59.24%
1996	1,271,150,159	-4.78%	1,269,507,135	794,415,429	62.58%
1997	1,313,184,757	3.31%	1,286,243,657	674,349,036	52.43%
1998	1,292,046,497	-1.61%	1,297,097,077	854,948,832	65.91%
1999	1,323,620,995	2.44%	1,335,749,679	905,534,921	67.79%
2000	1,432,155,520	8.20%	1,356,393,051	920,676,228	67.88%
2001	1,685,861,375	17.71%	1,539,466,984	1,095,005,705	71.13%

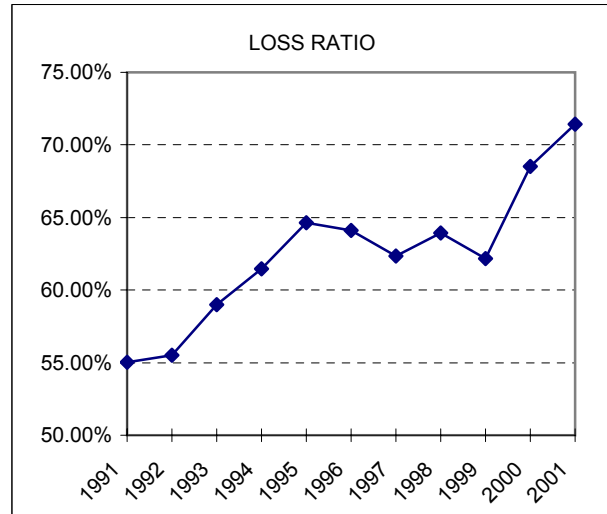
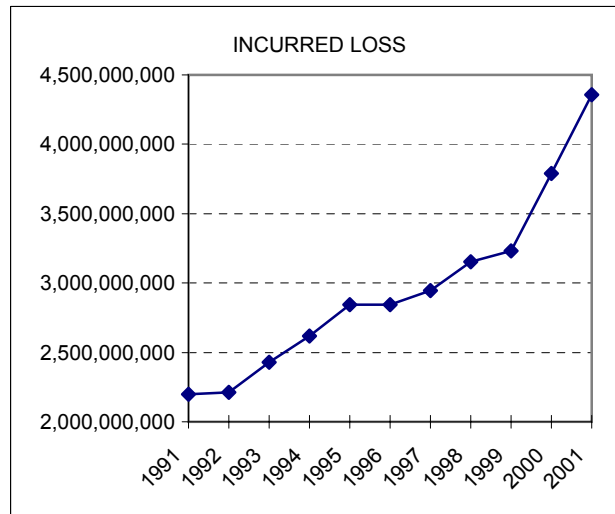
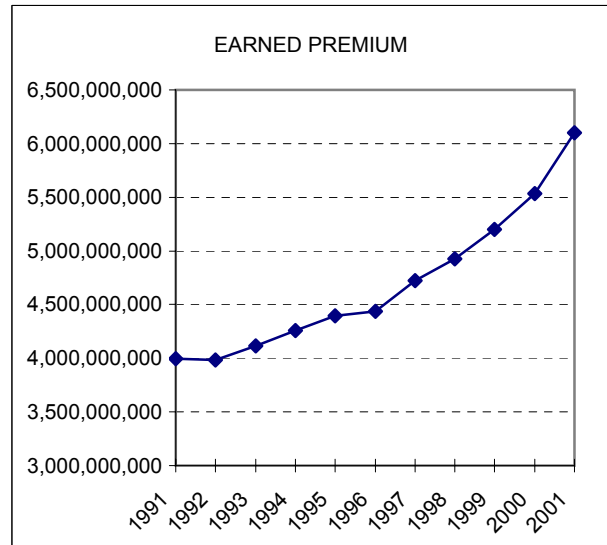
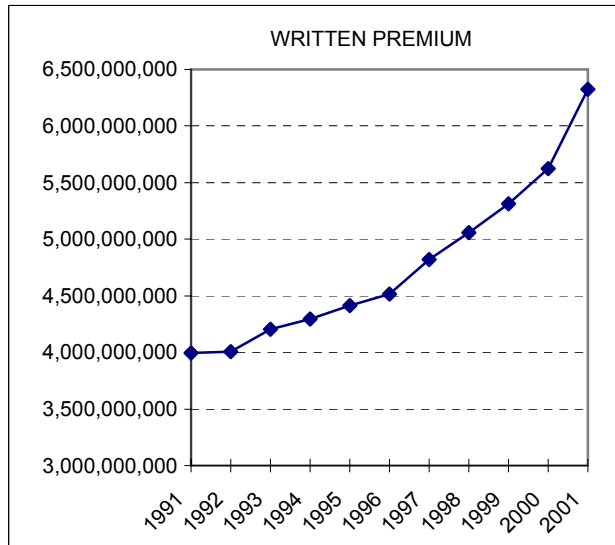


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: P.P. AUTO PHYSICAL DAMAGE [21.1]

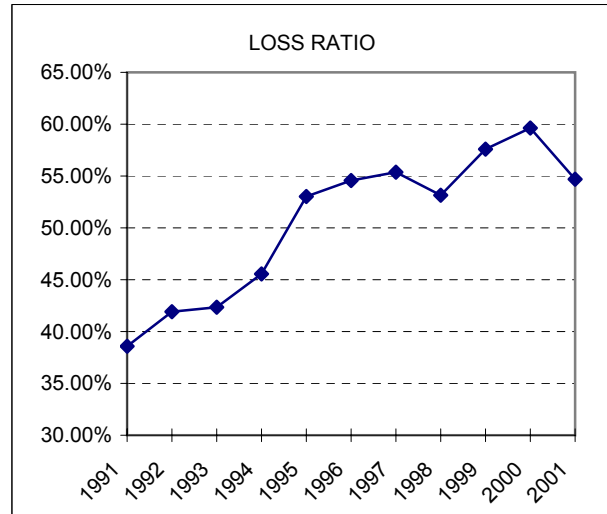
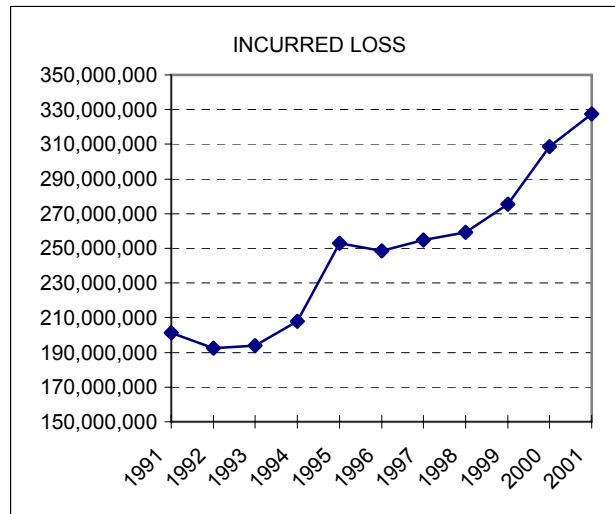
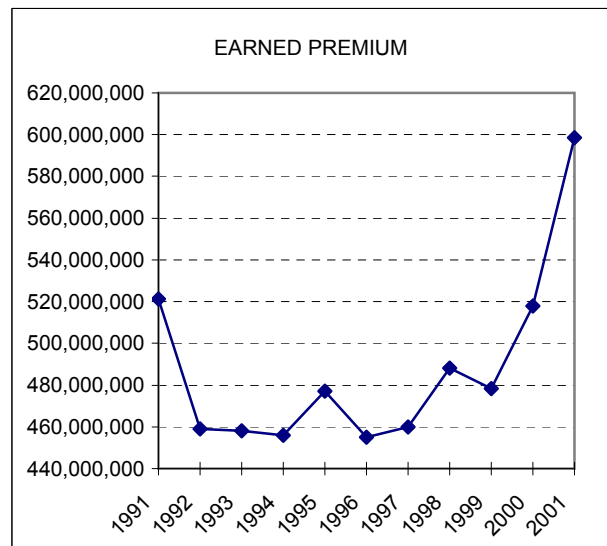
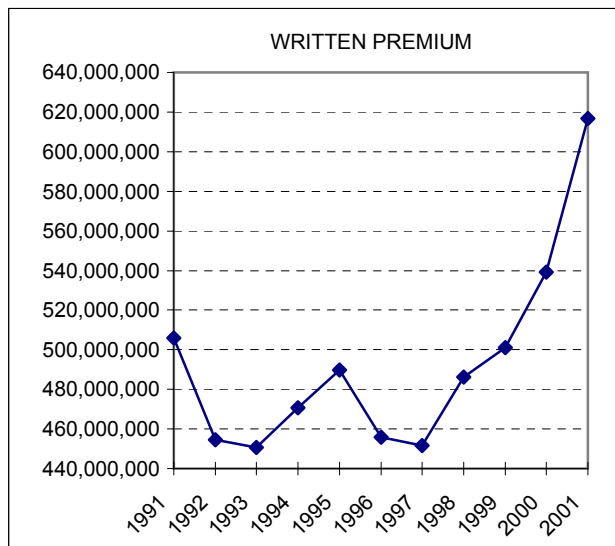
	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	3,994,535,670		3,996,112,007	2,199,074,668	55.03%
1992	4,004,867,944	0.26%	3,984,727,516	2,211,775,060	55.51%
1993	4,206,272,494	5.03%	4,115,571,737	2,427,657,463	58.99%
1994	4,293,269,292	2.07%	4,255,263,585	2,616,227,138	61.48%
1995	4,415,236,361	2.84%	4,397,818,244	2,842,755,465	64.64%
1996	4,516,305,794	2.29%	4,434,647,866	2,843,791,909	64.13%
1997	4,819,494,387	6.71%	4,724,633,248	2,944,936,798	62.33%
1998	5,055,795,761	4.90%	4,927,492,928	3,150,988,428	63.95%
1999	5,315,200,087	5.13%	5,198,630,892	3,231,996,138	62.17%
2000	5,624,794,681	5.82%	5,532,745,381	3,790,510,167	68.51%
2001	6,325,003,208	12.45%	6,097,965,909	4,355,983,961	71.43%



Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS
Line of Business: COMMERCIAL AUTO PHYSICAL DAMAGE [21.2]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	505,775,500		521,111,890	201,168,473	38.60%
1992	454,652,372	-10.11%	458,938,234	192,419,653	41.93%
1993	450,726,420	-0.86%	457,983,490	193,883,787	42.33%
1994	470,577,644	4.40%	456,069,731	207,826,612	45.57%
1995	489,660,971	4.06%	477,242,597	252,924,718	53.00%
1996	455,976,595	-6.88%	455,048,376	248,412,849	54.59%
1997	451,718,270	-0.93%	459,983,944	254,708,968	55.37%
1998	486,110,622	7.61%	488,017,836	259,295,917	53.13%
1999	500,981,013	3.06%	478,419,279	275,485,330	57.58%
2000	539,106,013	7.61%	518,008,917	308,751,951	59.60%
2001	616,875,365	14.43%	598,601,558	327,550,191	54.72%

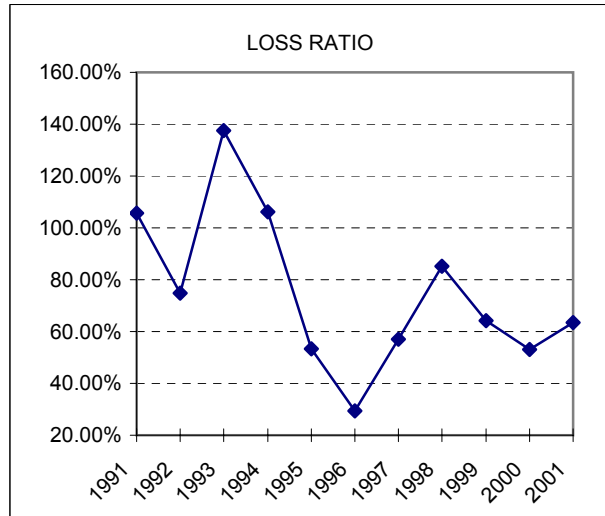
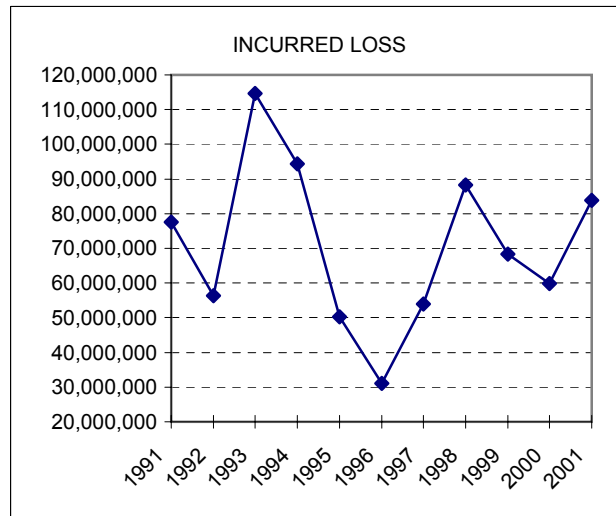
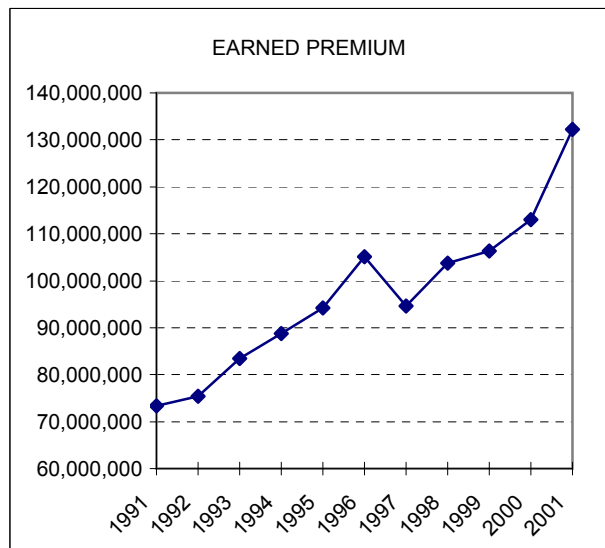
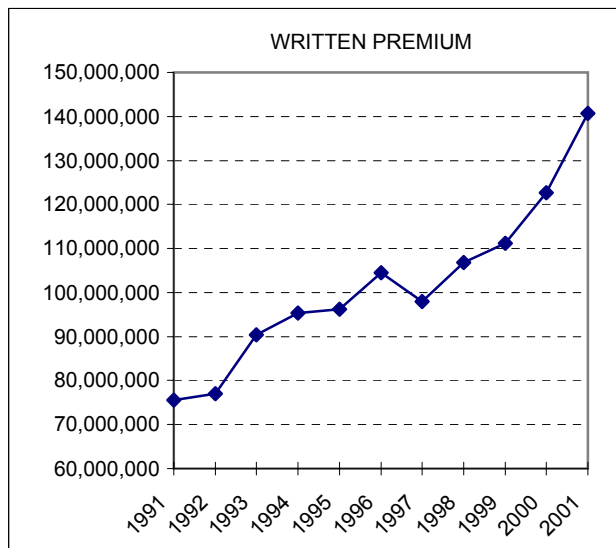


Note: This report includes only
companies with written premium
greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: AIRCRAFT [22]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	75,618,152		73,421,581	77,539,261	105.61%
1992	77,077,615	1.93%	75,333,217	56,398,670	74.87%
1993	90,420,328	17.31%	83,447,497	114,665,295	137.41%
1994	95,291,229	5.39%	88,818,251	94,333,187	106.21%
1995	96,220,253	0.97%	94,226,827	50,225,016	53.30%
1996	104,452,979	8.56%	105,156,153	31,003,381	29.48%
1997	97,928,998	-6.25%	94,612,073	53,900,661	56.97%
1998	106,747,284	9.00%	103,761,323	88,351,780	85.15%
1999	111,189,724	4.16%	106,270,907	68,348,776	64.32%
2000	122,633,141	10.29%	113,070,990	59,903,123	52.98%
2001	140,726,723	14.75%	132,261,971	83,901,980	63.44%

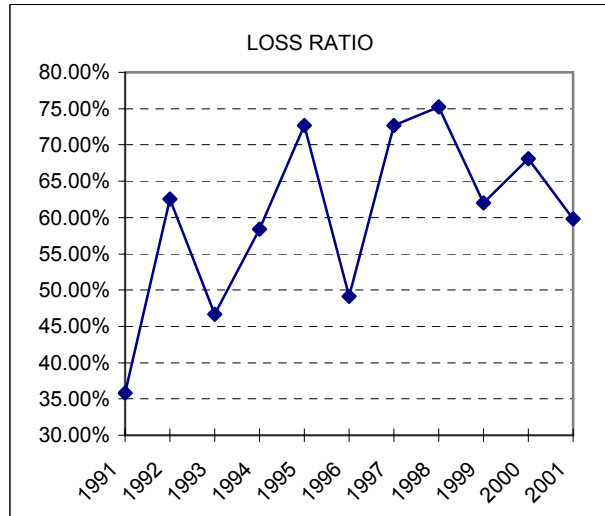
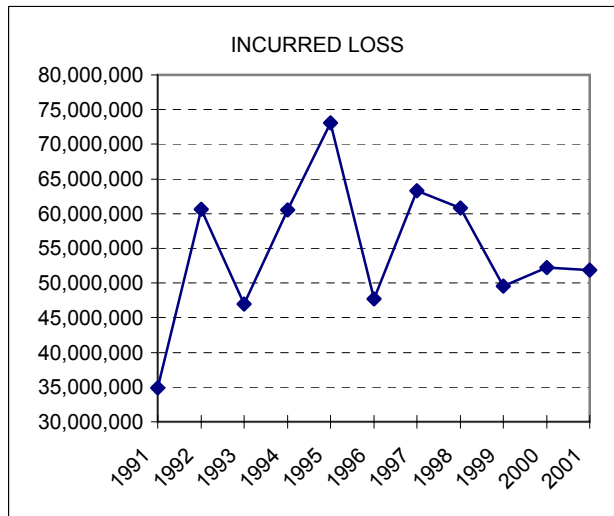
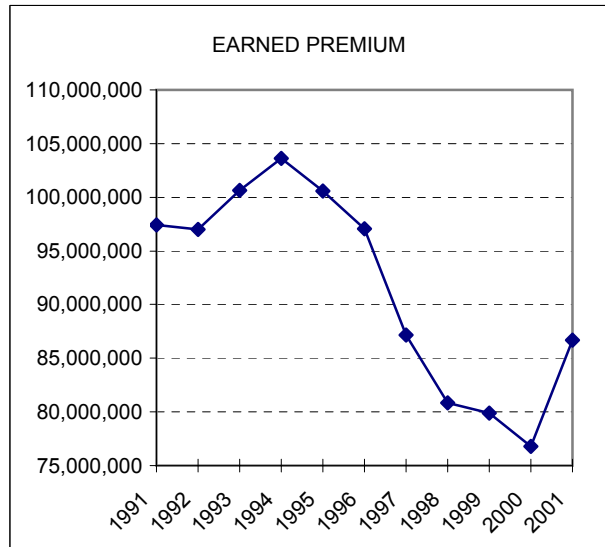
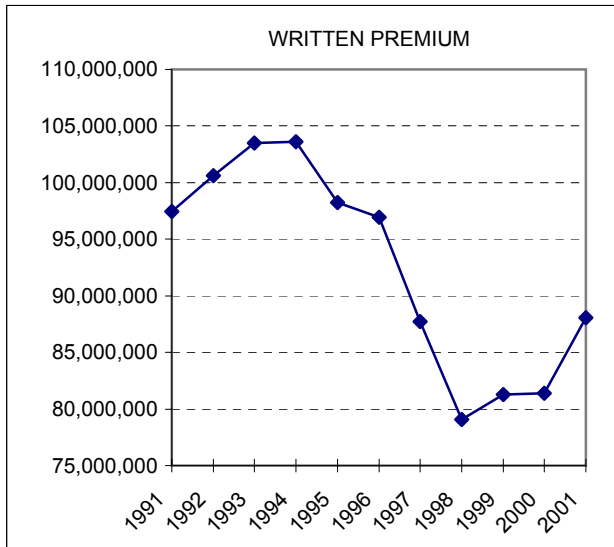


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: FIDELITY [23]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	97,428,675		97,441,583	34,927,087	35.84%
1992	100,588,951	3.24%	97,003,794	60,650,046	62.52%
1993	103,490,508	2.88%	100,636,157	46,950,592	46.65%
1994	103,604,473	0.11%	103,608,231	60,542,438	58.43%
1995	98,249,069	-5.17%	100,549,622	73,090,112	72.69%
1996	96,948,835	-1.32%	97,063,760	47,727,213	49.17%
1997	87,729,907	-9.51%	87,157,512	63,323,781	72.65%
1998	79,081,099	-9.86%	80,860,659	60,856,266	75.26%
1999	81,248,339	2.74%	79,881,038	49,554,646	62.04%
2000	81,372,352	0.15%	76,777,163	52,264,618	68.07%
2001	88,063,380	8.22%	86,687,723	51,839,040	59.80%

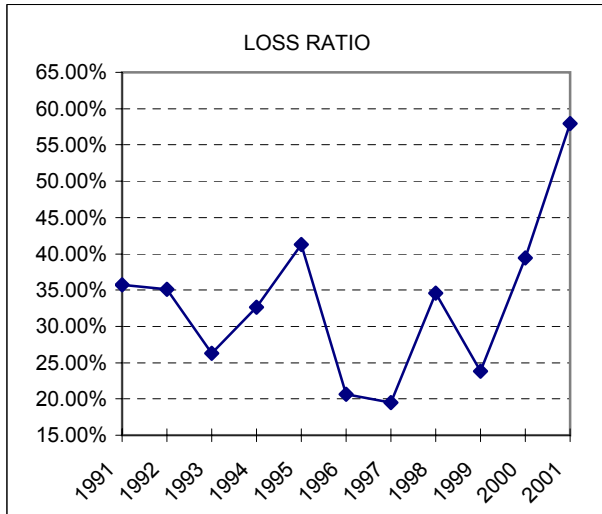
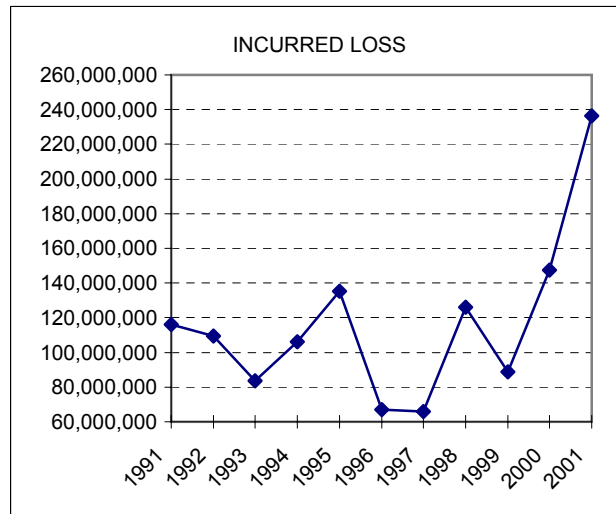
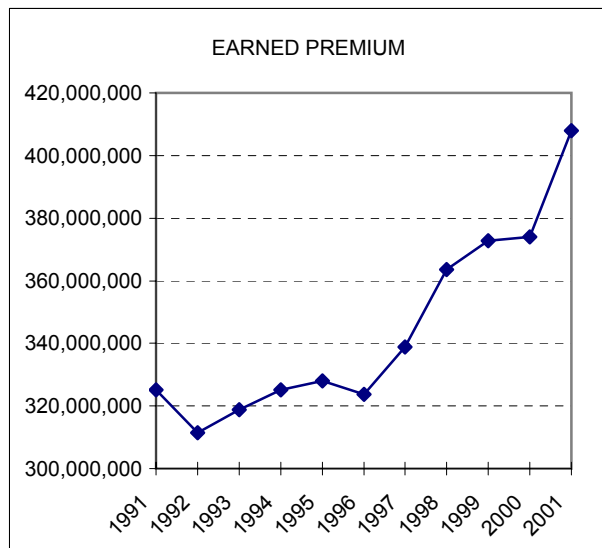
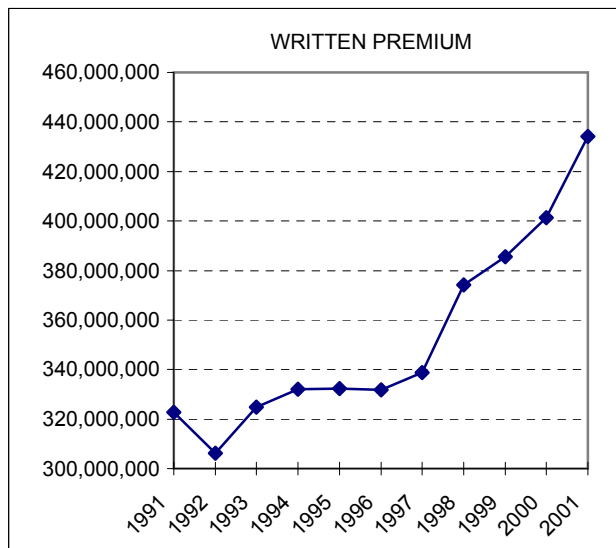


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: SURETY [24]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	322,665,125		325,210,942	116,084,650	35.70%
1992	306,274,471	-5.08%	311,393,304	109,397,531	35.13%
1993	324,688,687	6.01%	318,810,502	83,729,709	26.26%
1994	332,160,203	2.30%	325,066,497	106,191,039	32.67%
1995	332,344,889	0.06%	327,956,001	135,401,845	41.29%
1996	331,837,437	-0.15%	323,790,844	66,947,610	20.68%
1997	338,690,574	2.07%	338,853,474	66,083,219	19.50%
1998	374,268,096	10.50%	363,664,518	125,878,166	34.61%
1999	385,654,818	3.04%	372,868,979	88,711,294	23.79%
2000	401,394,544	4.08%	373,905,400	147,539,691	39.46%
2001	434,048,078	8.14%	407,879,371	236,316,279	57.94%

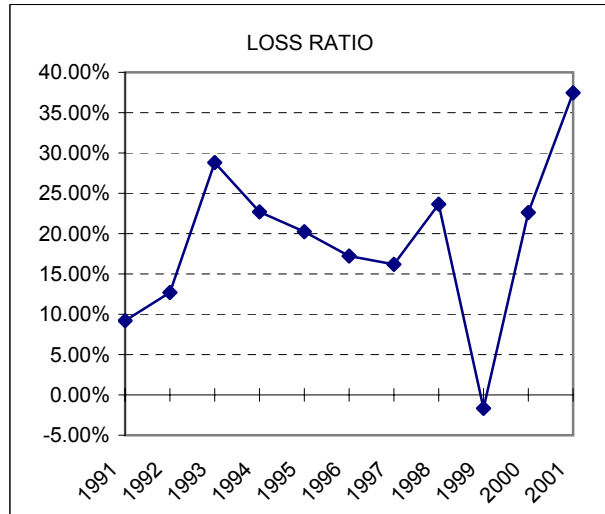
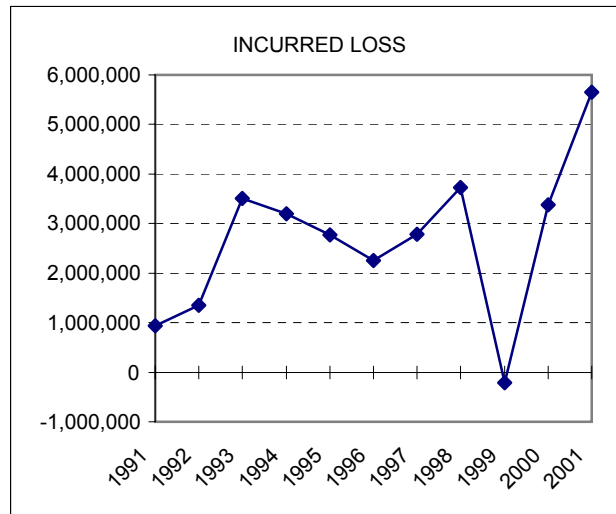
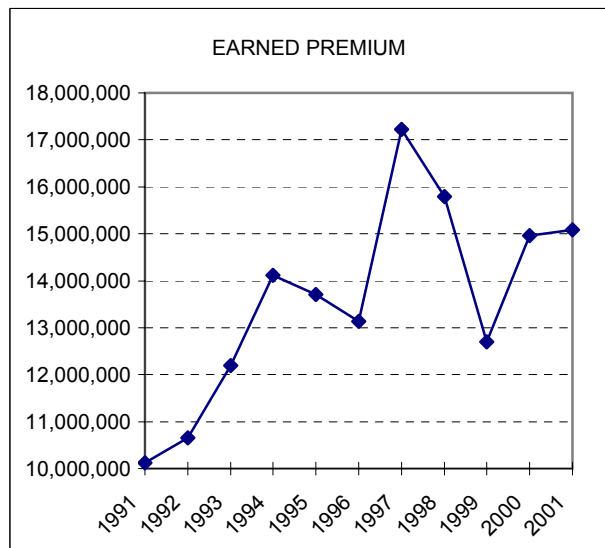
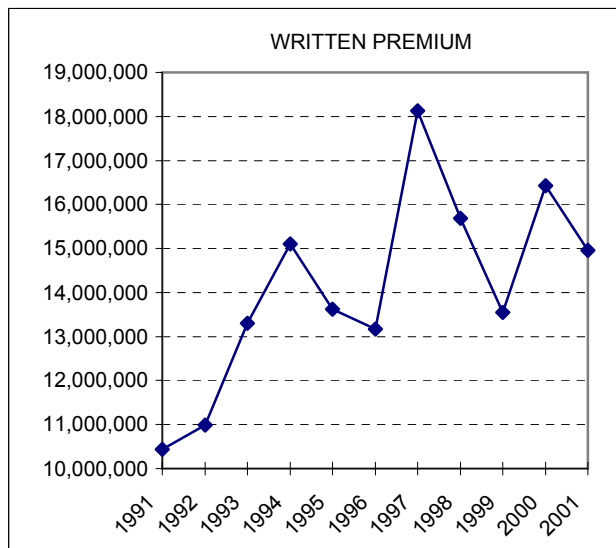


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: BURGLARY & THEFT [26]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	10,442,925		10,118,590	934,000	9.23%
1992	10,990,810	5.25%	10,651,229	1,349,994	12.67%
1993	13,302,978	21.04%	12,192,097	3,508,786	28.78%
1994	15,104,818	13.54%	14,121,989	3,201,499	22.67%
1995	13,620,650	-9.83%	13,703,221	2,768,558	20.20%
1996	13,164,143	-3.35%	13,131,355	2,260,995	17.22%
1997	18,130,151	37.72%	17,216,384	2,782,984	16.16%
1998	15,677,919	-13.53%	15,795,604	3,731,457	23.62%
1999	13,553,707	-13.55%	12,701,383	-215,866	-1.70%
2000	16,430,831	21.23%	14,964,263	3,382,614	22.60%
2001	14,952,223	-9.00%	15,088,738	5,650,660	37.45%

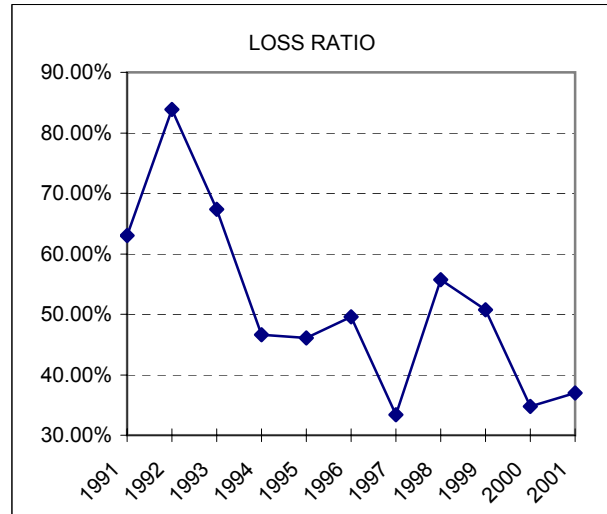
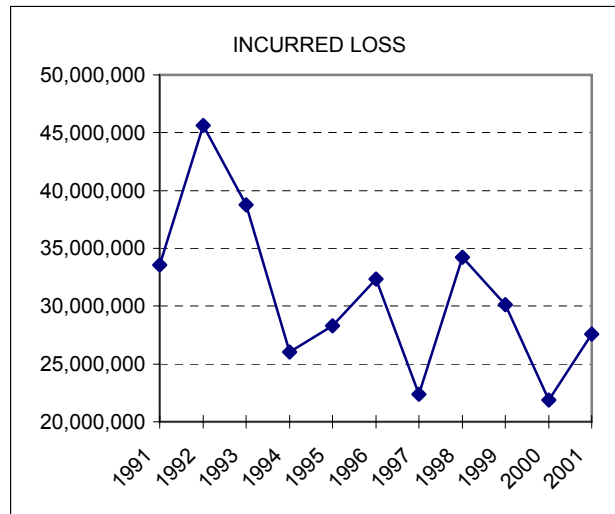
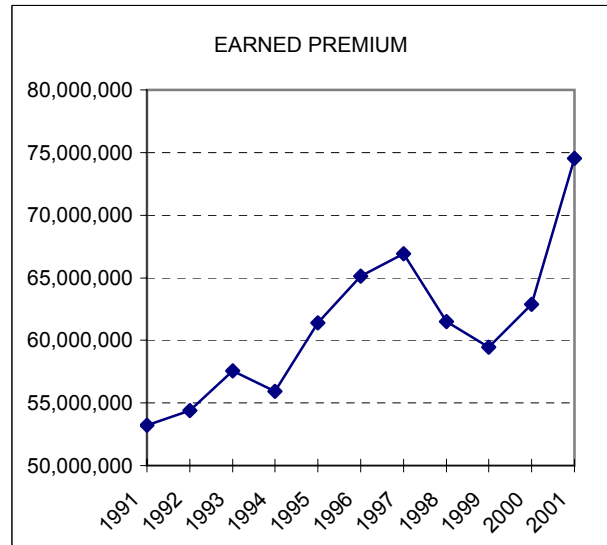
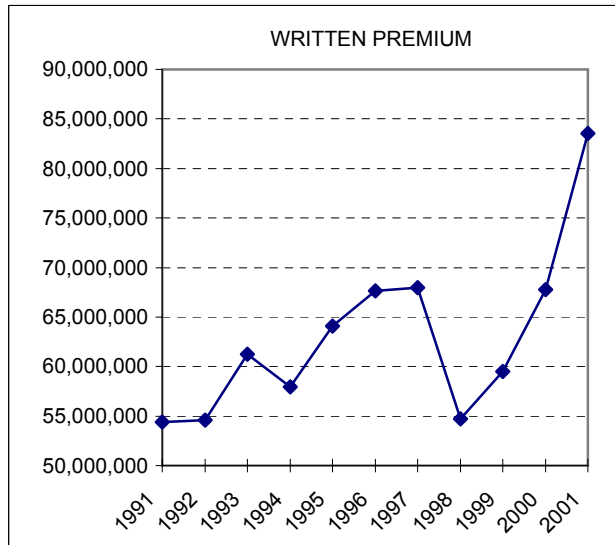


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: BOILER & MACHINERY [27]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	54,393,378		53,225,846	33,543,103	63.02%
1992	54,558,434	0.30%	54,380,585	45,627,757	83.90%
1993	61,248,754	12.26%	57,559,895	38,783,353	67.38%
1994	57,937,256	-5.41%	55,922,832	26,059,927	46.60%
1995	64,109,843	10.65%	61,391,927	28,279,603	46.06%
1996	67,664,271	5.54%	65,145,478	32,321,915	49.61%
1997	67,948,452	0.42%	66,932,256	22,370,865	33.42%
1998	54,738,090	-19.44%	61,484,009	34,231,919	55.68%
1999	59,507,202	8.71%	59,477,264	30,152,539	50.70%
2000	67,777,408	13.90%	62,878,823	21,883,121	34.80%
2001	83,510,907	23.21%	74,551,809	27,561,887	36.97%

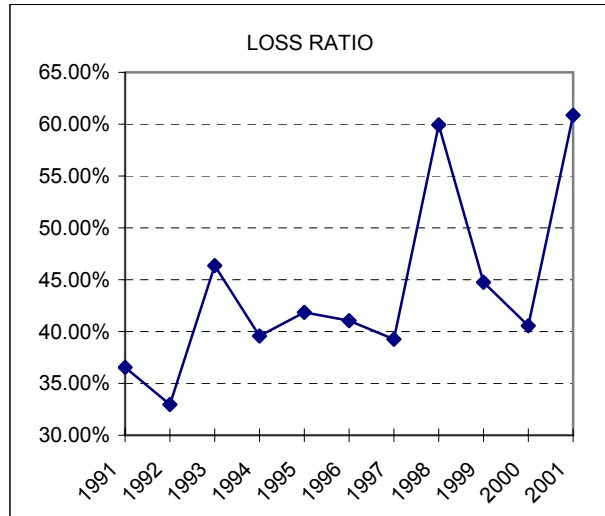
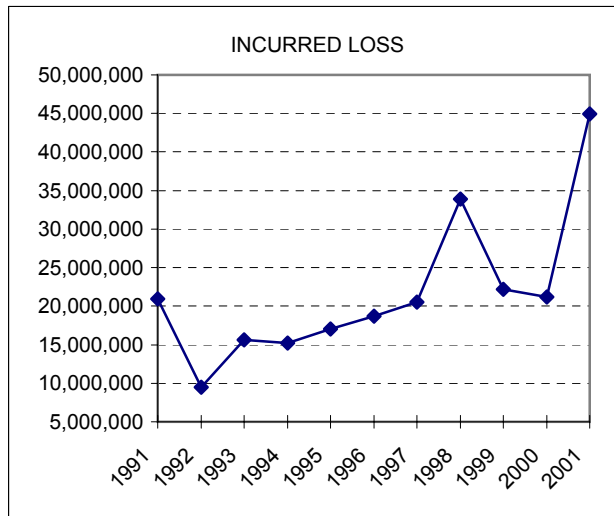
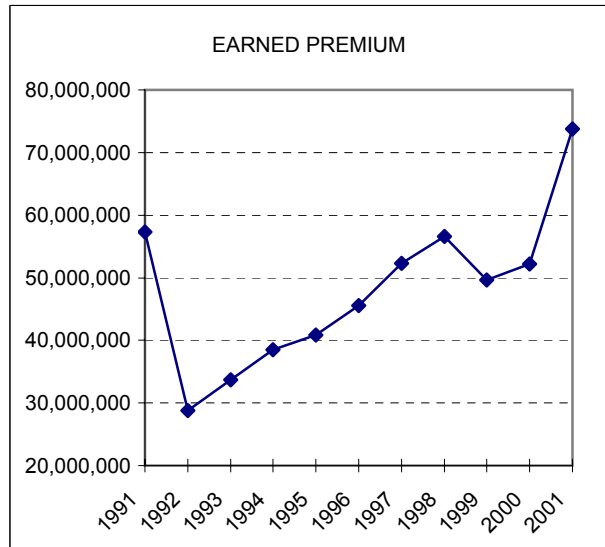
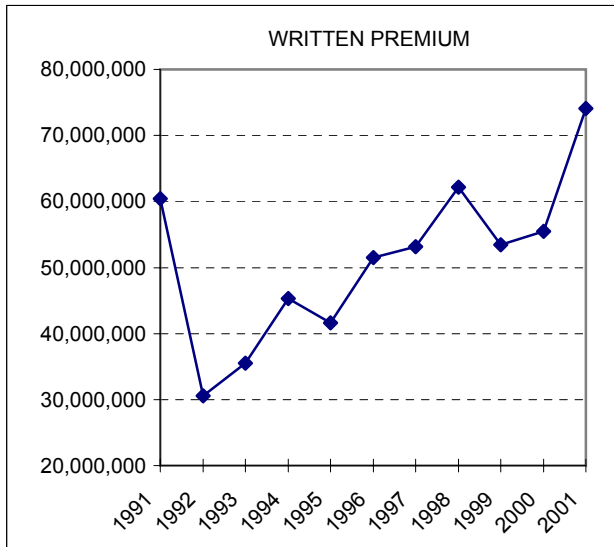


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: CREDIT [28]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	60,430,534		57,303,437	20,939,628	36.54%
1992	30,609,207	-49.35%	28,800,649	9,489,187	32.95%
1993	35,540,377	16.11%	33,742,350	15,641,654	46.36%
1994	45,318,231	27.51%	38,527,096	15,248,686	39.58%
1995	41,653,030	-8.09%	40,813,230	17,068,574	41.82%
1996	51,504,991	23.65%	45,513,517	18,687,529	41.06%
1997	53,107,848	3.11%	52,273,776	20,518,474	39.25%
1998	62,146,962	17.02%	56,604,869	33,923,776	59.93%
1999	53,460,443	-13.98%	49,630,631	22,199,527	44.73%
2000	55,478,503	3.77%	52,163,439	21,149,284	40.54%
2001	74,116,972	33.60%	73,751,990	44,897,983	60.88%

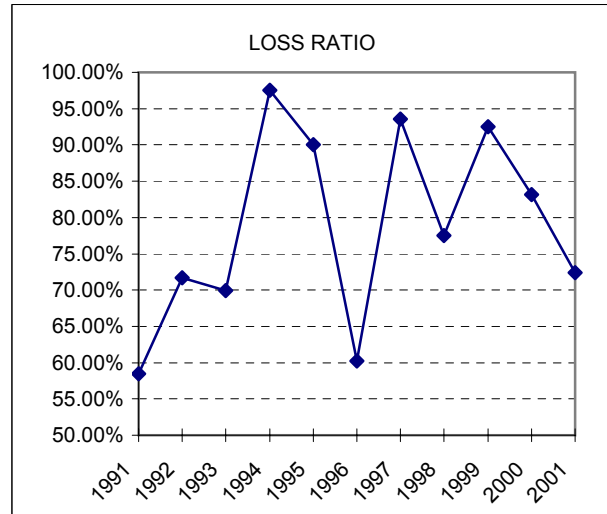
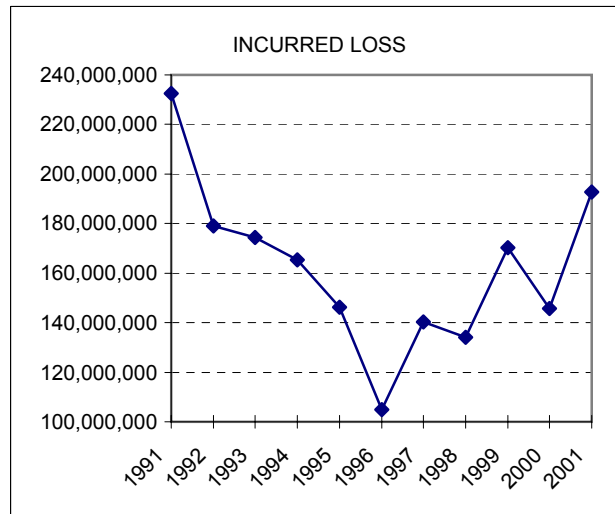
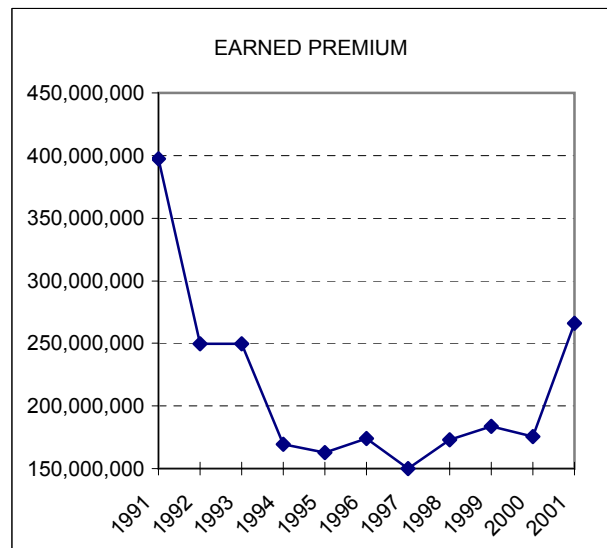
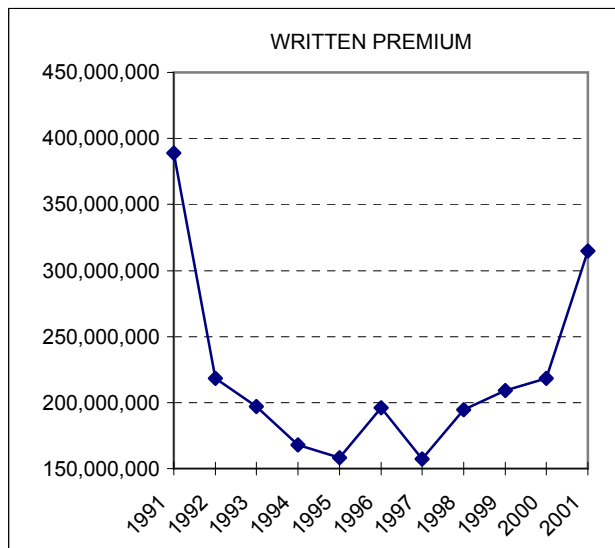


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: AGGREGATE WRITE-INS [33]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	388,854,586		397,504,298	232,493,190	58.49%
1992	218,394,465	-43.84%	249,761,978	179,040,388	71.68%
1993	196,978,074	-9.81%	249,480,405	174,425,708	69.92%
1994	168,129,674	-14.65%	169,565,924	165,386,378	97.54%
1995	158,222,556	-5.89%	162,623,555	146,361,724	90.00%
1996	195,888,565	23.81%	174,116,725	104,810,384	60.20%
1997	157,245,464	-19.73%	149,858,873	140,213,674	93.56%
1998	194,544,375	23.72%	172,985,281	134,080,362	77.51%
1999	209,353,798	7.61%	183,980,221	170,160,364	92.49%
2000	218,308,495	4.28%	175,324,178	145,836,142	83.18%
2001	314,606,340	44.11%	266,114,375	192,670,559	72.40%

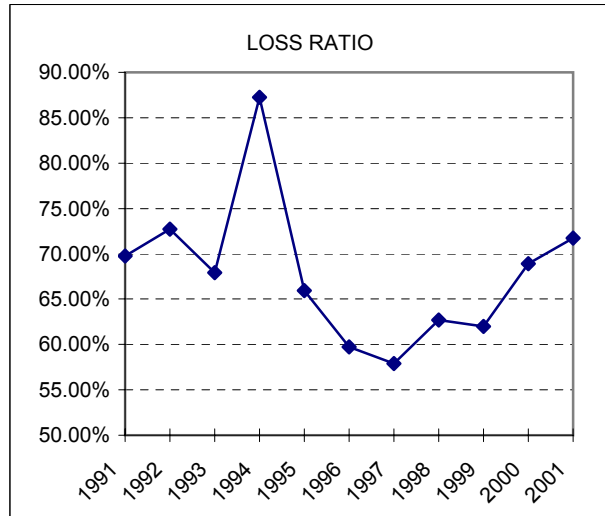
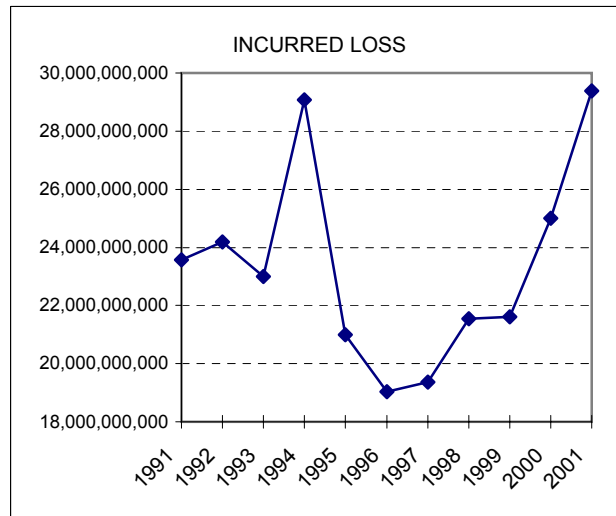
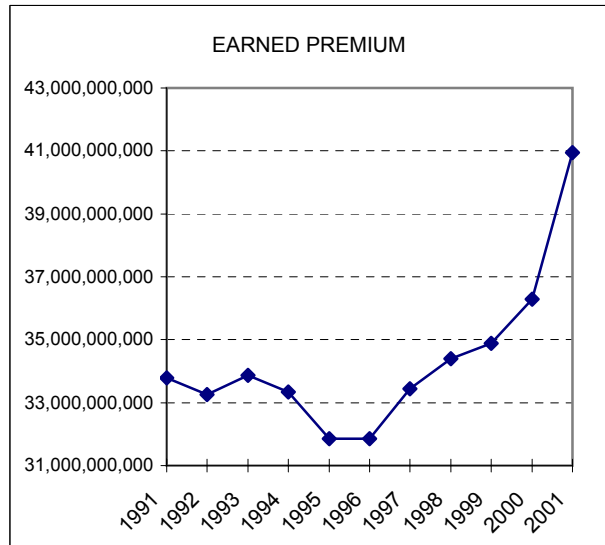
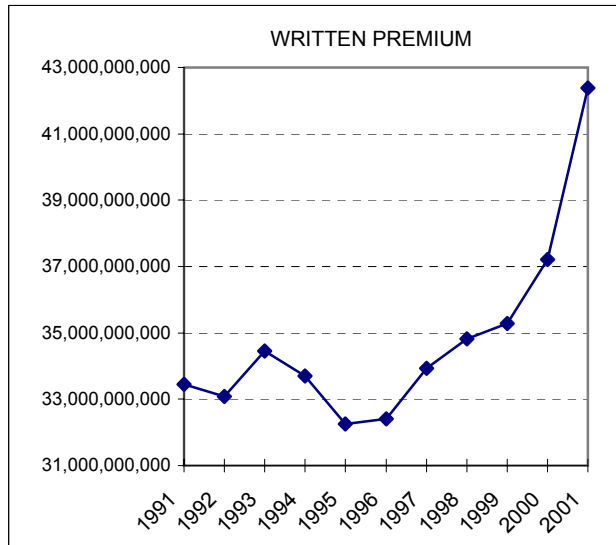


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: TOTAL LINE [34]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	33,455,701,490		33,790,536,205	23,577,203,168	69.77%
1992	33,077,451,747	-1.13%	33,261,223,152	24,186,446,531	72.72%
1993	34,447,699,316	4.14%	33,868,756,556	23,007,153,244	67.93%
1994	33,703,125,382	-2.16%	33,334,173,374	29,075,539,412	87.22%
1995	32,261,149,311	-4.28%	31,852,393,638	20,996,775,149	65.92%
1996	32,409,675,757	0.46%	31,846,646,884	19,031,793,073	59.76%
1997	33,941,567,907	4.73%	33,450,647,429	19,372,295,524	57.91%
1998	34,811,006,509	2.56%	34,387,805,092	21,551,000,109	62.67%
1999	35,280,098,787	1.35%	34,880,532,040	21,622,000,948	61.99%
2000	37,207,584,274	5.46%	36,278,034,266	24,994,560,773	68.90%
2001	42,387,775,199	13.92%	40,942,536,624	29,381,589,588	71.76%

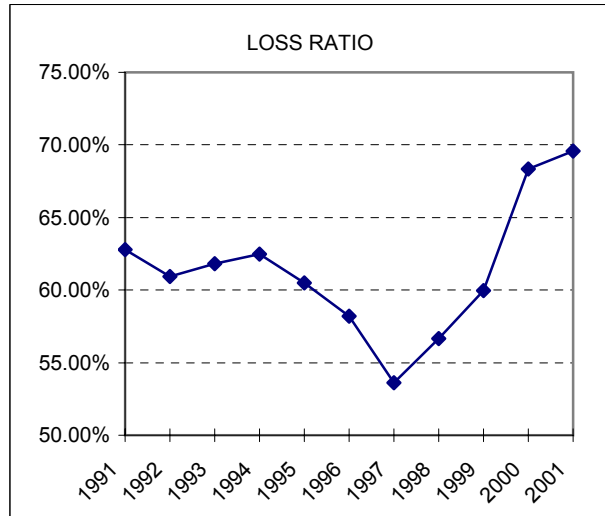
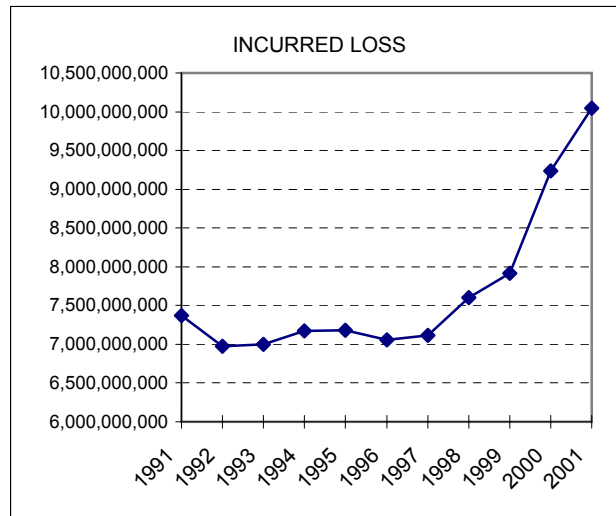
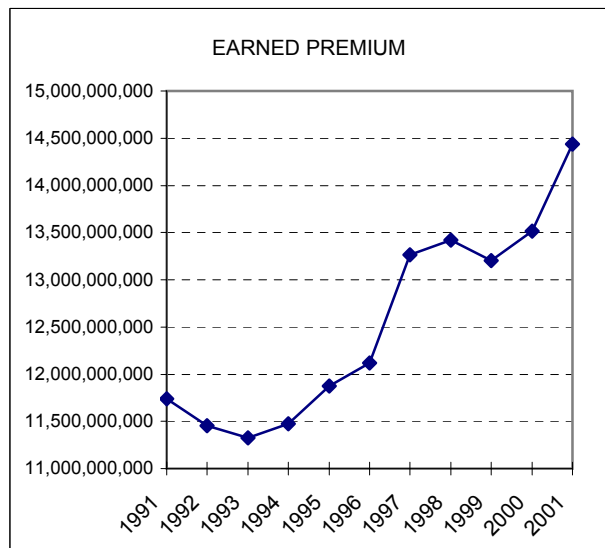
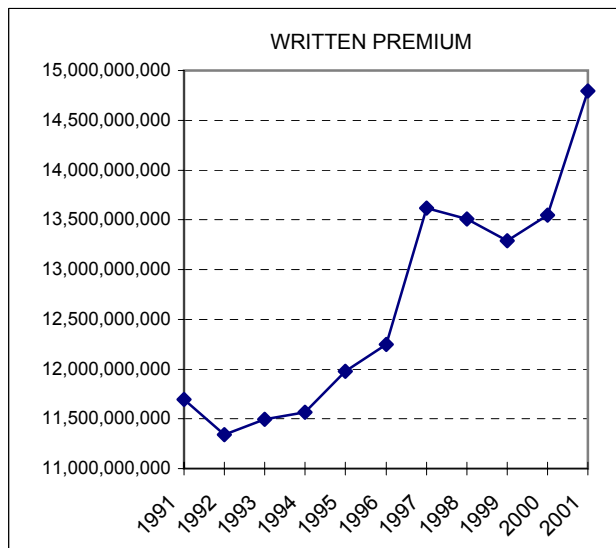


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: Combined PPAL & PPAPD [19.2 + 21.1]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	11,694,287,713		11,740,261,664	7,373,582,367	62.81%
1992	11,343,713,090	-3.00%	11,451,815,716	6,976,198,061	60.92%
1993	11,496,595,385	1.35%	11,324,887,167	7,002,319,577	61.83%
1994	11,568,695,204	0.63%	11,473,505,719	7,170,829,324	62.50%
1995	11,978,676,549	3.54%	11,877,362,483	7,184,566,206	60.49%
1996	12,250,413,828	2.27%	12,119,141,752	7,053,858,305	58.20%
1997	13,615,688,959	11.14%	13,265,778,953	7,112,596,909	53.62%
1998	13,508,147,118	-0.79%	13,418,744,805	7,601,504,117	56.65%
1999	13,289,823,810	-1.62%	13,205,582,447	7,916,374,423	59.95%
2000	13,544,111,253	1.91%	13,514,678,863	9,239,128,986	68.36%
2001	14,791,009,605	9.21%	14,438,700,324	10,046,878,857	69.58%

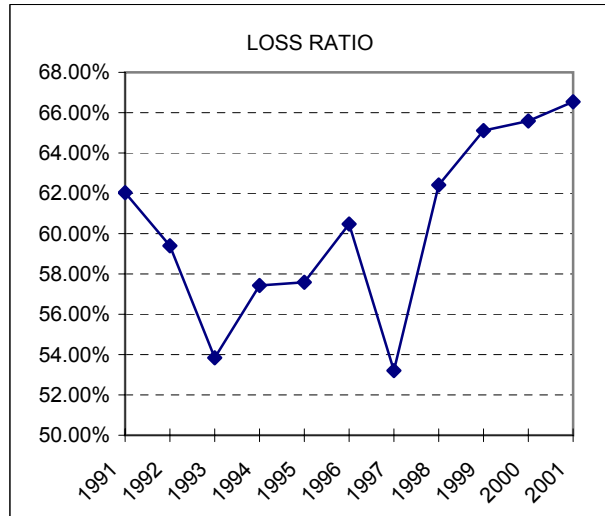
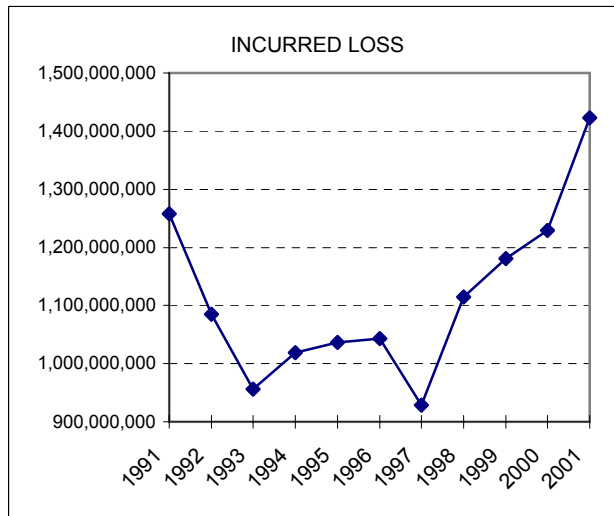
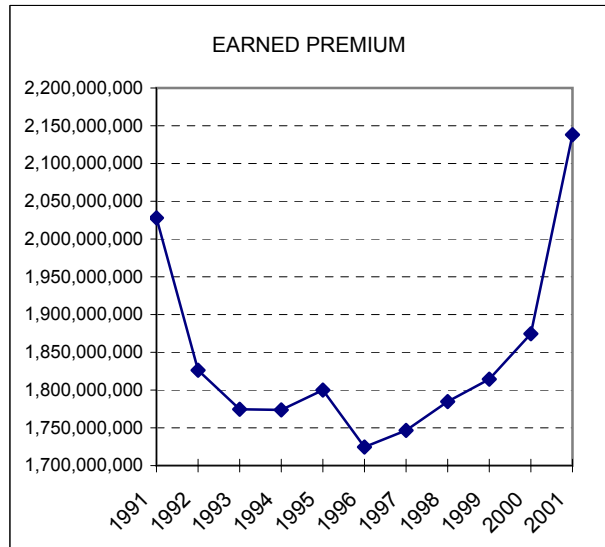
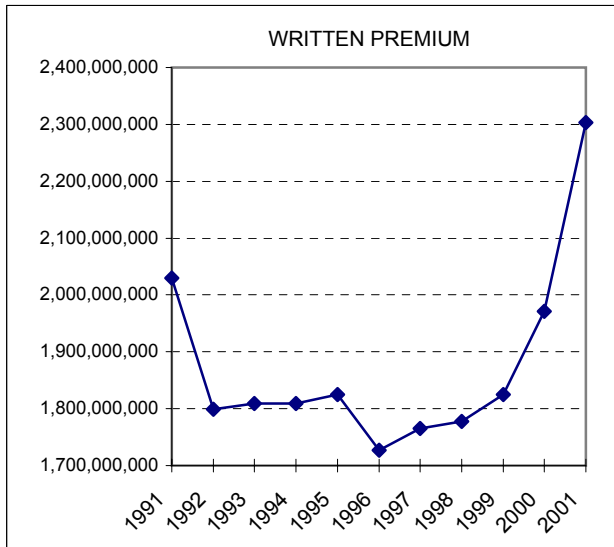


Note: This report includes only companies with written premium greater than zero.

1991-2001 CALIFORNIA P&C HISTORICAL PREMIUM AND LOSS

Line of Business: Combined CAL & CAPD [19.4 + 21.2]

	<u>WRITTEN PREMIUM</u>	<u>% Chg.</u>	<u>EARNED PREMIUM</u>	<u>INCURRED LOSS</u>	<u>LOSS RATIO</u>
1991	2,029,818,447		2,028,010,765	1,258,022,453	62.03%
1992	1,799,092,486	-11.37%	1,826,434,756	1,084,573,609	59.38%
1993	1,808,795,425	0.54%	1,774,951,003	955,912,839	53.86%
1994	1,809,362,496	0.03%	1,773,752,080	1,018,401,854	57.42%
1995	1,824,668,804	0.85%	1,800,368,407	1,036,761,987	57.59%
1996	1,727,126,754	-5.35%	1,724,555,511	1,042,828,278	60.47%
1997	1,764,903,027	2.19%	1,746,227,601	929,058,004	53.20%
1998	1,778,157,119	0.75%	1,785,114,913	1,114,244,749	62.42%
1999	1,824,602,008	2.61%	1,814,168,958	1,181,020,251	65.10%
2000	1,971,261,533	8.04%	1,874,401,968	1,229,428,179	65.59%
2001	2,302,736,740	16.82%	2,138,068,542	1,422,555,896	66.53%



Note: This report includes only companies with written premium greater than zero.